

Australian Government

Office of the Registrar of Indigenous Corporations



# 4 \$737.8 million

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# Data interpretation and limitations

When interpreting the data in this report, readers should be aware of the following:

- The data has been supplied by Aboriginal and Torres Strait Islander corporations in audited financial statements and general reports lodged with the Registrar of Indigenous Corporations (the Registrar). It is current up to 13 June 2014. The accuracy of the data relies on the quality of the information lodged.
- The geographic location of a given corporation is determined by the address of its registered office. It is important to note that a corporation may be registered in one state or territory, yet provide services to a client base spread across more than one state or territory.
- While many corporations operate in more than one sector, income in this report relates to the overall activities of the corporations and cannot be broken down by sector.
- At the time of analysis, a very small number of corporations had not provided their financial information for one or more financial years in the period covered by this report. For the 2012–13 financial year, 95.8 per cent of all corporations were compliant with their reporting obligations under the *Corporations (Aboriginal and Torres Strait Islander) Act 2006* (CATSI Act). To a limited extent, gaps in the data will affect the aggregate figures presented in this report, such as growth in income and assets.
- The term 'departures' applies to corporations that were ranked in the top 500 for 2011–12 but not for 2012–13.

# The CATSI Act

The CATSI Act establishes the Registrar of Indigenous Corporations and allows Aboriginal and Torres Strait Islander groups to form corporations. The CATSI Act delivers modern corporate governance standards it emphasises the importance of compliance and reporting as a mechanism to improve transparency and accountability. The CATSI Act provides a legislative mechanism to help Aboriginal and Torres Strait Islander people build strong corporations, strong people and strong communities.

Corporations registered under the CATSI Act must be owned and controlled by Aboriginal and Torres Strait Islander people: the majority of directors and members must be Aboriginal or Torres Strait Islander people (sections 29-5 and 246-5).

The Registrar is an independent statutory office holder appointed by the minister responsible for Indigenous affairs. The role of the Registrar is to administer the CATSI Act. The Office of the Registrar of Indigenous Corporations (ORIC) supports the Registrar to regulate and deliver services to corporations registered under the CATSI Act.



# **Key findings**

- The combined income of the top 500 Aboriginal and Torres Strait Islander corporations for 2012–13 was almost \$1.71 billion (compared to \$1.61 billion in 2011–12, an increase of 6.2 per cent) exceeding nominal growth in GDP of only 2.6 per cent in 2012–13.1
- The combined income of corporations located in the Northern Territory and Western Australia was \$1.24 billion or 72.6 per cent of the overall national income for 2012–13.
- The average annual growth rate of corporation income over the last nine years was 10.5 per cent. For the same period the average annual growth rate in total assets was 13.5 per cent.
- In comparison to 2011–12 the average income of the top 500 corporations in 2012–13 increased from \$3.22 million to \$3.42 million.
- 12,200 people were employed by the top 500 Aboriginal and Torres Strait Islander corporations. This represents an increase of 958 employees (8.5 per cent) from the previous financial year.
- The combined value of assets held by the top 500 corporations was \$1.98 billion (compared to \$1.84 billion in 2011–12, an increase of 8 per cent).
- The Northern Territory had the highest average income per corporation (\$737.8 million). It has maintained this lead since 2004–05.
- 1 Australian Bureau of Statistics, cat. no. 5204.0, Australian System of National Accounts, 2012–13, p. 20. Report released 1 November 2013 and available at http://www.abs.gov.au/AUSSTATS/abs@.nsf/ DetailsPage/5204.02012-13?OpenDocument

- Since 2007–08 corporations in the Pilbara region have significantly increased their income compared to the national average. This trend can largely be attributed to the economic benefits of iron ore mining flowing to the local corporations.
- The representation of women on the board of directors stood at 54.4 per cent, a decrease of 0.5 per cent from 2011–12.
- 306 of the top 500 corporations operated in one sector only (61.2 per cent).
- As in 2011–12, the health and community services sector was the largest with 212 of the top 500 corporations operating in this sector (42.4 per cent).
- 195 corporations improved their rankings from 2012–13 and 241 decreased their ranking.
- There were **52 departures** from the 2011–12 top 500 list.
- Four corporations have consistently improved their ranking every financial year since 2007–08.
- In 2012–13 the greatest source of revenue for the top 20 corporations came from self generated income (40.1 per cent of total income). Government funding made up 36.9 per cent of the total income. This is the first financial year since 2007–08 that self-generated income showed a clear lead over government funding.
- As at 30 June 2013 there were 108 registered native title bodies corporate (RNTBCs), also known as prescribed bodies corporate (PBCs).
- The average income of RNTBCs was \$451,114 or \$994,292 for those that recorded an income.
   59 RNTBCs (54.6 per cent) recorded nil income.
- Only 20 RNTBCs (18.5 per cent of the total number of RNTBCs) appeared in the top 500.

# **About this report**

This report provides information about the Aboriginal and Torres Strait Islander corporate sector, specifically Aboriginal and Torres Strait Islander corporations registered under the CATSI Act.

This year some comparative information has been included about corporations operating in the native title sector.

# Profile of corporations registered under the CATSI Act

A total of 2488 Aboriginal and Torres Strait Islander corporations were registered under the CATSI Act as at 30 June 2013.

There were 155 new registrations during 2012–13, down from 173 in 2011–12 (table 1).

 Table 1: Number of Aboriginal and Torres Strait Islander corporations

 registered under the CATSI Act

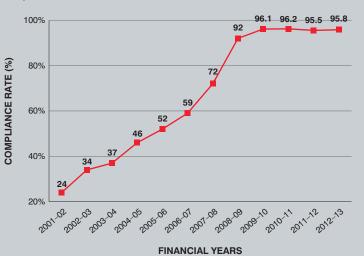
| Year                                    | 2006–07 | 2007–08 | 2008–09 | 2009–10           | 2010–11 | 2011–12 | 2012–13 |
|---|---------|---------|---------|-------------------|---------|---------|---------|
| Number of<br>registered<br>corporations | 2552    | 2605    | 2723    | 2210 <sup>2</sup> | 2286    | 2391    | 2488    |
| Number of new registrations             | 111     | 84      | 125     | 163               | 187     | 173     | 155     |

A program conducted by the Registrar to deregister defunct corporations, accounts for the reduction in the number of registered corporations in 2009–10.

# **Reporting compliance**

Under the CATSI Act all corporations are required to submit one or more reports with the Registrar depending on the size of the corporation (small, medium or large).

Since 2001–02 the percentage of corporations that have complied with their reporting requirements has increased significantly from 24 per cent to over 95 per cent (figure 1). Figure 1: Reporting compliance for all Aboriginal and Torres Strait Islander corporations, 2001–02 to 2012–13

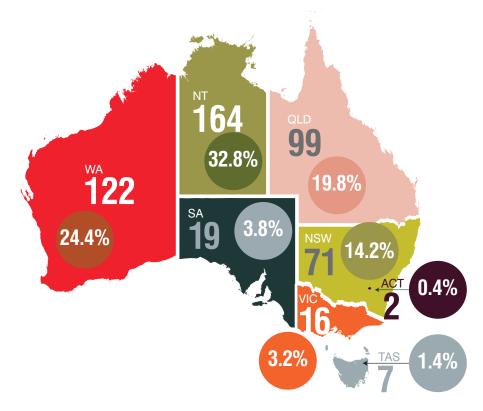


# **Findings**

### **Geographic spread of top 500 corporations**

As shown in figure 2, the Northern Territory had the most corporations in the top 500 in 2012–13 (164 corporations, making up 32.8 per cent of the total 500). The other three geographic jurisdictions with a large number of corporations in the top 500 were Western Australia (122), Queensland (99) and New South Wales (71). This ranking has remained unchanged from 2011–12.<sup>3</sup>

The number of registered corporations in the top 500 changed for all states/territories from the previous financial year except for Victoria (16 corporations) and Tasmania (seven corporations) (figure 3). Figure 2: Geographic spread of top 500 corporations, 2012–13



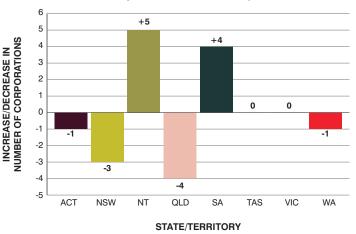


Figure 3: Changes in the number of top 500 registered corporations from 2011–12 to 2012–13 per state and territory

3 Office of the Registrar of Indigenous Corporations, *The top* 500 Aboriginal and Torres Strait Islander corporations 2011–12, September 2013, figure 2, p. 6.

### **Overall income**

In this report 'income' means total income as reported in corporations' audited financial statements or general reports. This may include self-generated income, government grants, philanthropic gifts and other income sources.

In 2012–13 the combined income of the top 500 corporations was almost \$1.71 billion, up from \$1.61 billion in 2011–12 (a 6.2 per cent increase). The overall income generated by the top 500 corporations has more than doubled over nine financial years. From 2004–05 to 2012–13, the income increased from \$767 million to almost \$1.71 billion (figure 4). This growth trend has been steady except for a slight drop in 2009–10. The average growth rate equates to 10.5 per cent per annum.

The average income across the top 500 corporations in 2012–13 was \$3.42 million, up from \$3.22 million in 2011–12.

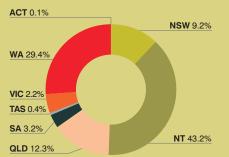
#### \$2,000 \$1,707.9 \$1,608.0 OVERALL INCOME (\$m) \$1.428 \$1,500 \$1,183.1 \$1,164 \$1,081.5 \$954 \$1,000 \$864.8 \$767.0 \$500 2004-05 2005-06 2006-07 2007-08 2008-09 2010-11 2011-12 0, 2009-2012 FINANCIAL YEARS

# Figure 4: Changes in overall income of the top 500 corporations, 2004–05 to 2012–13

# Geographic share of the income

In 2012–13 the Northern Territory and Western Australia accounted for 72.6 per cent of the overall income of the top 500 corporations (figure 5), an increase of 0.2 per cent from 2011–12, 1.3 per cent from 2010–11 and 2.5 per cent from 2009–10. The Northern Territory experienced the greatest increase in the share of the overall income (1.6 per cent) and Western Australia the greatest decrease (-1.4 per cent) compared to the previous financial year.

# Figure 5: Geographic share of overall income generated by the top 500 corporations



#### Variances in income

There is a significant difference in the incomes and assets of the corporation ranked number 1 and the corporation ranked number 500 (table 2). The top ranked corporation generated \$50,842,713 during 2012–13, which is 204 times more than the \$249,498 earned by the corporation ranked at number 500.

# Table 2: Income and assets of top500 corporations ranked highest andlowest

| Ranking of corporation | Income       | Assets       |  |
|------------------------|--------------|--------------|--|
| Number 1               | \$50,842,713 | \$22,098,303 |  |
| Number 500             | \$249,498    | \$2,072,580  |  |

A total of 195 of the 500 corporations improved their ranking since 2011–12 and 241 decreased their ranking. There were also 52 departures from the list—see appendix 1 for further details.

Unlike for the previous top 500 report, there were some fairly significant changes in the top rankings as only seven of the top 10 corporations for 2011–12 remained in the top 10 in 2012–13. There were nine in the previous financial year. Also, five of the corporations that remained in the top 10 changed their ranking by three or four places.

### Income, assets and equity

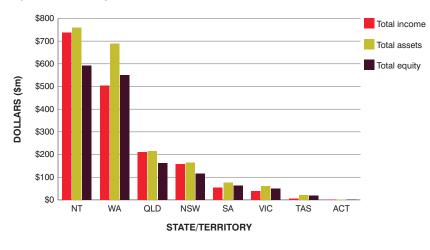
In this section 'total assets' means current and non-current assets combined, as reported by the corporations. Also, 'total equity' is calculated as follows: total equity = total assets – total liabilities.

The combined total income, total assets and total equity of the top 500 corporations in each state and territory for 2012–13 are shown in table 3. The bulk of the income, assets and equity are shared by two jurisdictions: Northern Territory and Western Australia (figure 6).

Table 3: Total income, total assets and total equity for top 500 corporations by state/territory, 2012–13

| State/territory | Total income    | Total assets    | Total equity    |
|-----------------|-----------------|-----------------|-----------------|
| NT              | \$737,764,699   | \$760,157,301   | \$592,017,781   |
| WA              | \$502,707,063   | \$689,093,541   | \$549,376,330   |
| QLD             | \$209,750,671   | \$213,876,886   | \$162,408,514   |
| NSW             | \$156,800,786   | \$163,324,409   | \$115,732,325   |
| SA              | \$54,716,653    | \$76,075,939    | \$62,319,944    |
| VIC             | \$37,579,177    | \$60,883,115    | \$48,487,129    |
| TAS             | \$6,491,887     | \$20,939,704    | \$19,385,062    |
| ACT             | \$2,102,423     | \$127,788       | \$69,064        |
| Total           | \$1,707,913,359 | \$1,984,478,683 | \$1,549,796,149 |

# Figure 6: Total income, total assets and total equity for top 500 corporations by state/territory, 2012–13



The total income, assets and equity of the top 500 corporations have consistently increased since 2004–05, except for a slight drop in income in 2009–10 (figure 7). The rate of average yearly increase in total assets (13.5 per cent) has been comparatively greater than that of the total income (10.5 per cent) and total equity (13.3 per cent).

# Figure 7: Combined total income, total assets and total equity, 2004–05 to 2012–13

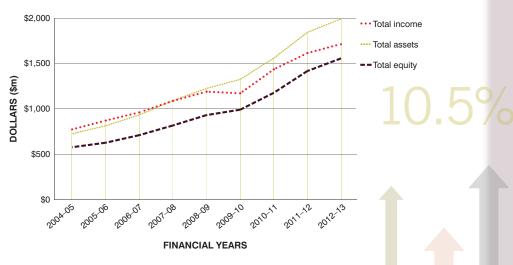
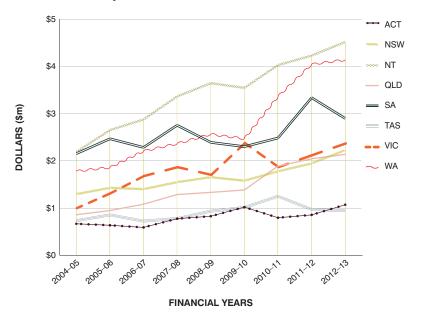


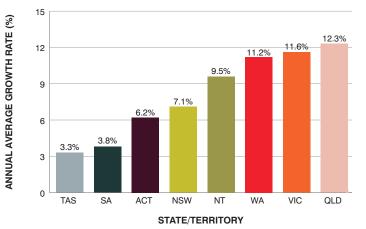
Figure 8 shows changes in the average income of corporations in each state and territory over the nine financial years to 2012–13. While all jurisdictions experienced an overall increase in income during that period, there are some unique patterns, as follows:

- Top 500 corporations in all jurisdictions, except in South Australia and Tasmania, have experienced an increase in average income from 2011–12 to 2012–13. The average income for South Australia dropped from \$3,317,676 to \$2,879,824 (a decrease of 13.2 per cent) and for Tasmania a drop from \$950,833 to \$927,412 (a decrease of 2.5 per cent).
- Tasmania is the only state that has experienced a drop for two consecutive years.
- The south-eastern states, apart from Tasmania, experienced the strongest increases in 2012–13. The average income of the top 500 corporations located in the Australian Capital Territory increased by 25.8 per cent while the average income of top 500 corporations in New South Wales and Victoria increased by 14.7 per cent and 11.8 per cent respectively.
- Over the nine financial years to 2012–13 the Northern Territory has consistently maintained the highest average income earned by top 500 corporations. During the same period the Australian Capital Territory and Tasmania have had the lowest average income.
- Queensland is the only jurisdiction that has posted an increase in average income every single year over the last nine financial years. This state also showed the highest annual average growth rate over the last nine years—12.3 per cent (figure 9).



## Figure 8: Movements in average income of top 500 corporations in each state and territory, 2004–05 to 2012–13





**54.4**%

#### Average income by region

The average income earned by top 500 corporations by region<sup>4</sup> is documented in table 4. Dubbo (NSW) was the region that had the highest average income per top 500 corporation in 2012-13. This high average income is likely due to the unreliable sample size of only one corporation ranked in the top 500 within the Dubbo region. It is worth noting that all five regions of the Northern Territory are in the top 10 ranked regions based on average income per corporation. This is not surprising given that the Northern Territory was the state with the highest average income per corporation.

4 The regional breakdown is based on the 31 Indigenous Coordination Centres (ICC regions) used by the Australian Government. The ICCs have been established to provide whole-of-government services to Aboriginal and Torres Strait Islander communities at a regional level. These ICCs are the main network through which the Australian Government coordinates the delivery of Indigenous-specific programs and services.

#### Table 4: Average income of top 500 corporations by region, 2012–13

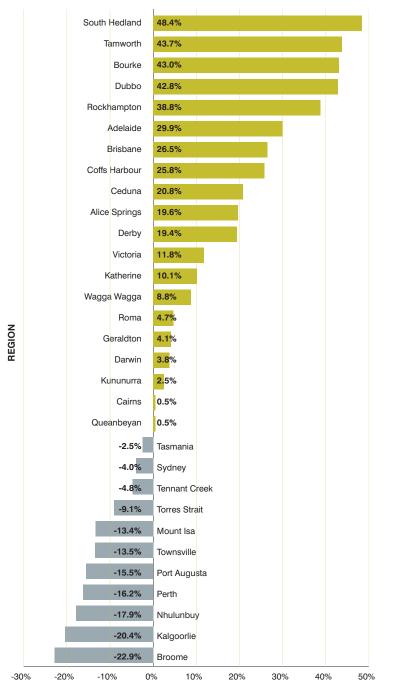
| Region        | State/<br>territory | Average income<br>per corporation | No. of<br>corporations | Percentage<br>change from<br>2011–12 to<br>2012–13 |
|---------------|---------------------|-----------------------------------|------------------------|--|
| Dubbo         | NSW                 | \$10,960,775                      | 1                      | 42.8%  |
| Nhulunbuy     | NT                  | \$7,391,977                       | 14                     | -17.9%   |
| South Hedland | WA                  | \$7,134,858                       | 21                     | 48.4%  |
| Broome        | WA                  | \$5,909,879                       | 14                     | -22.9%   |
| Darwin        | NT                  | \$5,403,266                       | 35                     | 3.8%   |
| Tennant Creek | NT                  | \$5,225,725                       | 6                      | -4.8%  |
| Katherine     | NT                  | \$5,188,469                       | 19                     | 10.1%  |
| Derby         | WA                  | \$4,487,026                       | 18                     | 19.4%  |
| Ceduna        | SA                  | \$4,054,239                       | 4                      | 20.8%  |
| Alice Springs | NT                  | \$3,924,647                       | 76                     | 19.6%  |
| Perth         | WA                  | \$3,629,222                       | 18                     | -16.2%   |
| Bourke        | NSW                 | \$3,347,056                       | 6                      | 43.0%  |
| Roma          | QLD                 | \$2,641,460                       | 5                      | 4.7%   |
| Kununurra     | WA                  | \$2,633,862                       | 29                     | 2.5%   |
| Coffs Harbour | NSW                 | \$2,631,998                       | 21                     | 25.8%  |
| Cairns        | QLD                 | \$2,628,602                       | 34                     | 0.5%   |
| Mount Isa     | QLD                 | \$2,587,799                       | 11                     | -13.4%   |
| Kalgoorlie    | WA                  | \$2,360,071                       | 13                     | -20.4%   |
| Victoria      | VIC                 | \$2,348,699                       | 16                     | 11.8%  |
| Port Augusta  | SA                  | \$2,310,004                       | 21                     | -15.5%   |
| Queanbeyan    | NSW                 | \$2,012,031                       | 13                     | 0.5%   |
| Torres Strait | QLD                 | \$1,776,654                       | 7                      | -9.1%  |
| Brisbane      | QLD                 | \$1,754,204                       | 18                     | 26.5%  |
| Sydney        | NSW                 | \$1,584,944                       | 18                     | -4.0%  |
| Rockhampton   | QLD                 | \$1,568,035                       | 10                     | 38.8%  |
| Wagga Wagga   | NSW                 | \$1,464,479                       | 10                     | 8.8%   |
| Tamworth      | NSW                 | \$1,437,100                       | 6                      | 43.7%  |
| Townsville    | QLD                 | \$1,399,395                       | 13                     | -13.5%   |
| Geraldton     | WA                  | \$1,314,181                       | 8                      | 4.1%   |
| Adelaide      | SA                  | \$1,108,441                       | 8                      | 29.9%  |
| Tasmania      | TAS                 | \$927,412                         | 7                      | -2.5%  |



There are two other notable patterns that are shown in figure 10:

- Four of the seven New South Wales regions experienced an average income growth in excess of 25 per cent, making up half of the regions in the 25 plus bracket.
- Conversely, three of the seven regions in Western Australia experienced a downturn of minus 16.2 per cent or greater (up to 22.9 per cent for Broome).

## Figure 10: Change in average income of top 500 corporations from 2011–12 to 2012–13 by region



PERCENTAGE CHANGE

The greatest increase in average income was registered by corporations located in the Pilbara (South Hedland region)—a massive increase of 48.4 per cent from 2011–12 to 2012–13. Due to this increase the average income of South Hedland corporations elevated this region from sixth to third position based on average income.<sup>5</sup>

The Pilbara is the source of most of Australia's iron ore.6 Corporations located within this region appear to have significantly benefited from the recent mining boom. In 2007-08 the average income of Pilbara-based corporations was virtually identical to the average national income of the top 500 corporations. However, from 2008-09 onwards, Pilbarabased corporations have consistently increased their income relative to the national average. For instance, in 2012-13 the average income of Pilbara-based corporations increased by almost \$2.33 million from the previous financial year whereas the national average income of the top 500 corporations only increased by \$0.20 million (figure 11).

As at 30 June 2013 the average income of Pilbara-based top 500 corporations equated to more than twice the average income of all the top 500 corporations. Mining-related income earned by Pilbara-based corporations made up at least \$49.6 million (up from at least \$31.4 million in 2011–12) of the total \$149.8 million earned within the

<sup>5</sup> Office of the Registrar of Indigenous Corporations, *The top 500 Aboriginal and Torres Strait Islander corporations* 2011–12, September 2013, table 4, p. 10.

<sup>6</sup> Bureau of Resources and Energy Economics, Resources and energy quarterly, September quarter 2012, pp. 136 and 143; Western Australia contributes 97.2 per cent of the production of iron ore and concentrates in Australia. Within Western Australia, the highest concentration of iron ore resources is in the Pilbara; see maps at: https://www.ga.gov.au/products/ servlet/controller?event=GEOCAT\_ DETAILS&catno=74858

region in 2012–13, or 33.1 per cent of the total income.<sup>7</sup> This amount is a conservative estimate as some of the corporations known to provide services to the mining sector did not separately identify revenue generated from these activities in their audited financial statements.

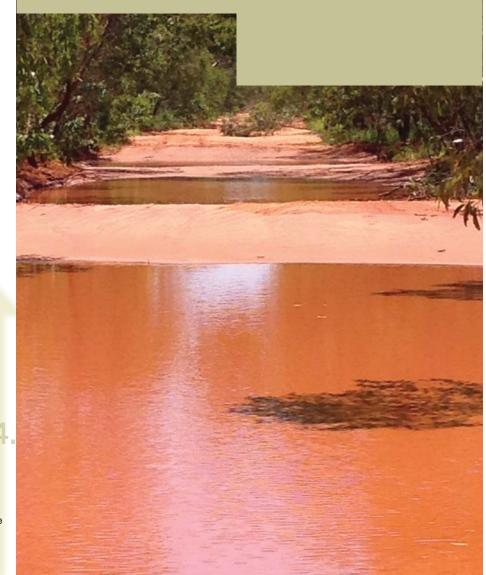
# Table 5: Income of Pilbara-based top500 corporations ranked highest andlowest

| Ranking of corporation            | Income       |
|-----------------------------------|--------------|
| Highest<br>(ranked 2 in top 500)  | \$50,151,938 |
| Lowest<br>(ranked 478 in top 500) | \$295,123    |

Figure 11: Average income of top 500 corporations based in the Pilbara region compared with average income of all top 500 corporations, 2007–08 to 2012–13



FINANCIAL YEARS



# 52

7 The main miners in the Pilbara have benefitted local Aboriginal corporations by providing compensation payments under Indigenous land use agreements and land access agreements, mining royalties, donations, contracting and consultancies—for instance, to undertake land clearance work (heritage surveys).

### **Profitability**

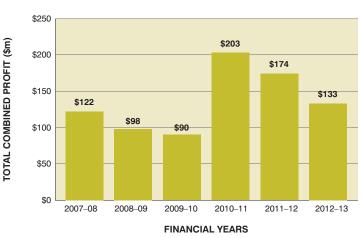
Some caution should be used when referencing profitability. This report focuses on income as the vast majority of top 500 corporations are not-for-profit corporations. Profit or surplus is not an accurate measure of the performance of a not-for-profit as the objective of such corporations is not to generate profit or wealth but to use its resources to further its not-forprofit purposes. The more income that a not-for-profit generates the more resources it can devote to its not-for-profit purposes.

In this part of the report the terms profit and loss include surplus and deficit respectively for not-for-profit corporations.

While the income of the top 500 corporations has increased significantly since 2007–08 profitability has mostly shown decline reflecting difficult trading circumstances in the period. This is reflected in figure 12.

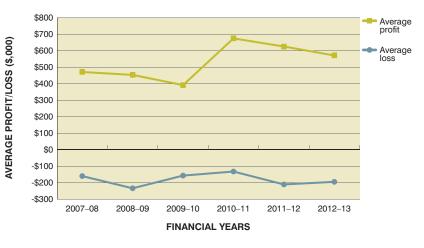
Inclusion and ranking in the top 500 is based on income. Not all corporations in the top 500 make a profit. Since the report series began the split between profit making and loss making corporations has remained steady at approximately 64 per cent and 36 per cent respectively.

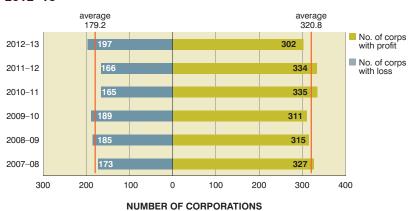
FINANCIAL YEARS



# Figure 12: Total combined profit and loss for the top 500 corporations, 2007–08 to 2012–13

# Figure 13: Average profit for profit-making corporations and average loss for loss-making corporations in the top 500, 2007–08 to 2012–13





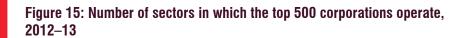
# Figure 14: Number of profit-making and loss-making corporations, 2007–08 to 2012–13

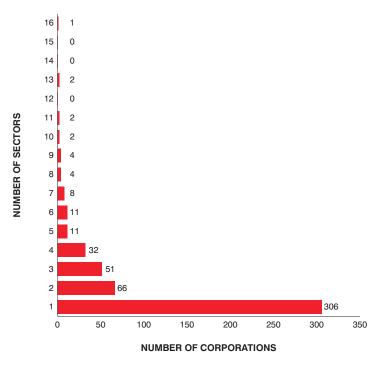
### **Sectoral information**

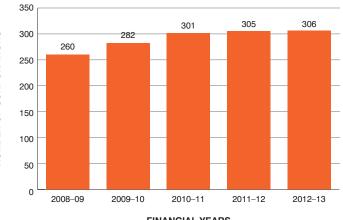
As part of annual reporting under the CATSI Act, Aboriginal and **Torres Strait Islander corporations** provide information on the sectors they operate in. During 2012-13, 306 (61.2 per cent) of the top 500 corporations reported that they operate in one sector only (figure 15). This represents one corporation more than in the previous financial year and 46 more than in 2008–09. As shown in figure 16, there has been a trend during the last five financial years for more and more corporations to operate in a single sector.

Of the 194 corporations that operated in more than one sector, 171 corporations operated in two to six sectors—the same number as the previous financial year. One corporation identified that it operated in 16 different sectors.









# Figure 16: Number of top 500 corporations operating in one sector only, 2008–09 to 2012–13

FINANCIAL YEARS

Figure 17 shows the number of corporations operating in each sector. The health and community services sector remains the largest with 212 corporations, up from 200 in 2011–12. This represents an increase of 6 per cent. There were only slight changes in the number of corporations operating in the second, third and fourth largest sectors (employment and training, land management and art centres).

Since 2007–08 three sectors have shown a consistent growth within the top 500 corporations:

SECTORS

- the 'other sectors' category experiencing a growth of 180.0 per cent
- accommodation, cafes and restaurants with an 84.2 per cent increase
- shops with an increase of 73.8 per cent.

The greatest decreases occurring during the same period was experienced in the following sectors:

#### Figure 17: Number of top 500 corporations per sector, 2012–13

Defence 0 0 Insurance Manufacturing 4 Mining Wholesale trade Transport and storage 12 20 Construction Communication services 25 Agriculture, forestry and fishing 26 Accommodation, cafés and restaurants 35 Municipal services Personal and other services Education (including child care) 66 Housing 70 Shops 73 Art centres 77 Land management 105 Employment and training Other 126 Health and community services 212 0 50 100 150 200 250 NUMBER OF CORPORATIONS

54.4%



### **Employees**

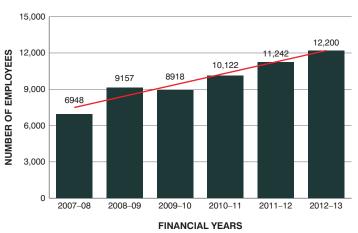
General reports submitted to the Registrar have since 2007–08 contained information on the number of employees of each corporation.

During 2012–13 the top 500 Aboriginal and Torres Strait Islander corporations employed 12,200 people, an increase of 958 employees (8.5 per cent) from the previous financial year —see figure 18).

Most people employed by the top 500 corporations are located in the Northern Territory and Western Australia, which constitutes 64.5 per cent of people employed by the top 500 corporations (figure 19).

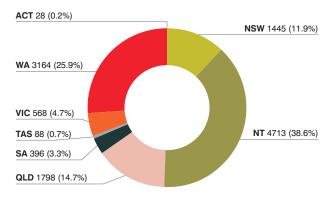
All rankings of the number of people employed by state or territory have remained unchanged since the last financial year. However, at the higher end the Northern Territory increased its percentage from 35 per cent to 38.6 per cent while the second ranked jurisdiction experienced a reduction in the share of the total number of employees from 28.9 per cent down to 25.9 per cent.

However, the two jurisdictions that generated the largest income (Northern Territory and Western Australia) employed comparatively less people than the other jurisdictions as shown in figure 20.

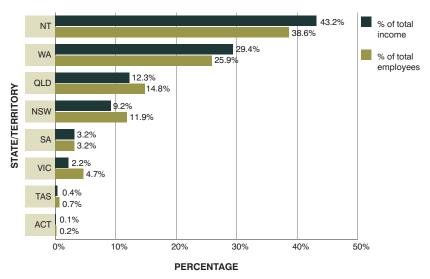


# Figure 18: Total number of employees of top 500 corporations, 2007–08 to 2012–13 $\,$

# Figure 19: Number of employees of top 500 corporations by state/territory, 2012–13



# Figure 20: Percentage share of income and employees for top 500 corporations by state/territory, 2012–13



Since 2007-08 the Northern Territory has, however, experienced a significant growth in the total number of employees employed by corporations in the top 500, from 1,544 to 4,713-a 205 per cent increase (figure 21). To some extent this increase can be attributed to the growth in the number of top 500 corporations based in the Northern Territory-from 99 in 2007-08 to 164 in 2012-13 (a 65.7 per cent increase). In fact, the Northern Territory is one of only two jurisdictions that increased their representation in the top 500 since 2007-08 (figure 22). The other jurisdiction, South Australia, experienced a modest increase of two corporations.

The second largest growth in employee numbers since 2007–08 was experienced by corporations in Western Australia-from 1,725 to 3,164 (83.4 per cent)-despite a drop in the actual number of corporations represented in the top 500 (from 143 down to 122a 14.7 per cent drop). The state with the third largest number of employees (Queensland) experienced a drop in employee numbers for the second consecutive year-it also had a reduced number of corporations represented in the top 500 for the second consecutive year.

New South Wales is the only jurisdiction that has experienced a drop in the number of employees over the six financial years to 2012– 13—a decrease of 791 employees or 35.4 per cent (figure 23).

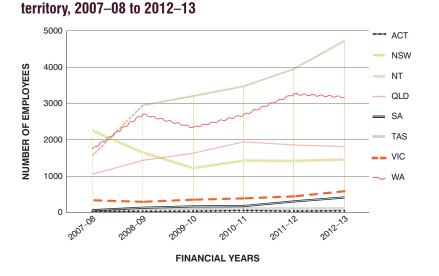
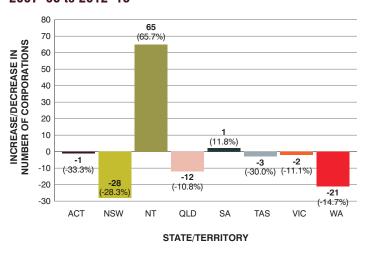
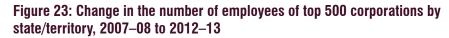
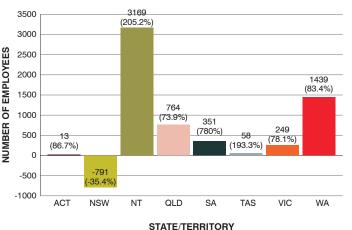


Figure 21: Total number of employees of top 500 corporations by state/

# Figure 22: Change in the number of top 500 corporations by state/territory, 2007–08 to 2012–13







### **Gender of directors**

Each year, corporations registered under the CATSI Act are required to provide the details of directors in their general reports, including their age, name and title—for instance Mr, Mrs, Ms or other title. This report has relied on directors' titles and names, as reported in general reports, to identify gender.

In 2012–13 a total of 3,908 people filled directors' roles in the top 500 Aboriginal and Torres Strait Islander corporations. This represents an average of 7.8 directors per corporation. The average number of directors per corporation has remained consistently within the 7.6 to 8 range since 2008–09 (table 6).

The gender of 32 directors (0.8 per cent) could not be ascertained as some corporations did not indicate gender-specific titles (Mr, Mrs, Ms) for their directors and the first names were non-gender specific (figure 24).

Excluding directors whose gender is not specified, the breakdown of male and female directorships is 45.6 per cent male to 54.4 per cent female. This is virtually unchanged from the previous financial year when there were 45.1 per cent male directors to 54.9 per cent female directors.<sup>8</sup>

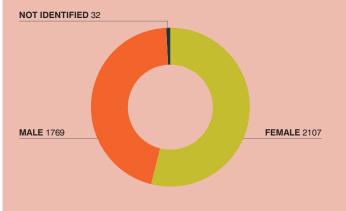
There has always been a strong female representation on Aboriginal and Torres Strait Islander corporation boards. Since the Registrar began to document gender representation through the top 500 reports, women have always held the majority on boards.



Table 6: Average number of directors per board, top 500 corporations,2008–09 to 2012–13

| Financial year              | 2008–09 | 2009–10 | 2010–11 | 2011–12 | 2012–13 |
|-----------------------------|---------|---------|---------|---------|---------|
| Average number of directors | 7.6     | 7.9     | 7.7     | 8.0     | 7.8     |

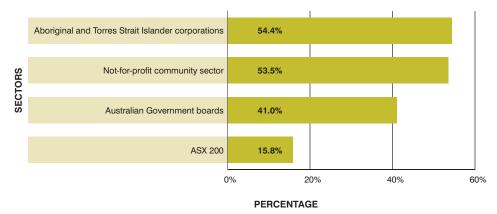
#### Figure 24: Gender of directors for the top 500 corporations, 2012–13



The female representation on boards of Aboriginal and Torres Strait Islander corporations (54.4 per cent) is very similar to that of non-executive directors<sup>9</sup> in the not-for-profit community sector (53.5 per cent). However it is considerably higher than for companies listed on the ASX (figure 25).

<sup>8</sup> Office of the Registrar of Indigenous Corporations, *The top 500 Aboriginal* and Torres Strait Islander corporations 2011–12, Commonwealth of Australia, September 2013, figure 25, p. 18.

<sup>9</sup> The category of 'non-executive directors' was used here for comparison as this category refers to directors that are not employed as fulltime executives involved in the day-to-day management of the organisation; see definition of non-executive director: http://www.businessdictionary.com/definition/non-executive-director. httml#ixzz2TzYd7fS6. This fits with the profile of directors of Aboriginal and Torres Strait Islander corporations as the vast majority do not act in executive roles. Only 11.9 per cent of corporations have provisions in their rule books to allow directors to be remunerated for services provided as directors. See the Registrar's report: *Remuneration—a report benchmarking the salaries of Aboriginal and Torres Strait Islander corporations*, March 2013, p. 9 at www.oric.gov.au. In addition, although 34.5 per cent of directors received remuneration in 2011–12, the view is that very few of those are paid in the capacity as an executive as only a small proportion received over \$10,000 in remuneration during 2011–12, see the remuneration report, figure 3, p.11).



#### Figure 25: Representation of women on boards, some comparisons<sup>10</sup>

### **Sources of income**

This section examines the various sources of income for corporations registered under the CATSI Act. Information gathered from audited financial statements submitted between 2007–08 and 2012–13 by the top 20 corporations is provided in table 7 and figure 26.

# Table 7: Sources of income of top 20 Aboriginal and Torres Strait Islander corporations, 2007–08 to 2012–13

| Financial | Government            | Self-generated | Other income          | Philanthropic |
|-----------|-----------------------|----------------|-----------------------|---------------|
| year      | funding <sup>11</sup> | income         | sources <sup>12</sup> | gifts         |
| 2007–08   | \$154,196,133         | \$125,770,971  | \$48,971,244          | \$23,130      |
|           | (46.9%)               | (38.2%)        | (14.9%)               | (<0.1%)       |
| 2008–09   | \$161,122,873         | \$129,839,392  | \$71,509,524          | \$6,015       |
|           | (44.5%)               | (38.8%)        | (19.7%)               | (<0.1%)       |
| 2009–10   | \$176,523,678         | \$150,516,053  | \$58,444,430          | \$2,600       |
|           | (45.8%)               | (39.0%)        | (15.2%)               | (<0.1%)       |
| 2010–11   | \$184,974,330         | \$191,974,080  | \$107,520,775         | \$17,091      |
|           | (38.2%)               | (39.6%)        | (22.2%)               | (<0.1%)       |
| 2011–12   | \$210,945,564         | \$210,627,891  | \$107,417,202         | \$0           |
|           | (39.9%)               | (39.8%)        | (20.3%)               | (0.0%)        |
| 2012–13   | \$215,438,385         | \$233,573,905  | \$133,925,459         | \$350         |
|           | (36.9%)               | (40.1%)        | (23.0%)               | (<0.1%)       |

Note: Percentages are of funding against the total income for each financial year.

10 Sources: Former Department of Families, Housing, Community Services and Indigenous Affairs (Office for Women), Gender balance on Australian Government boards report 2012–13, Commonwealth of Australia, pp. 2 and 3; Women on boards, reflecting gender diversity:—an analysis of gender diversity in the leadership of the community sector: inaugural survey results, September 2012, figure 3, p. 13.

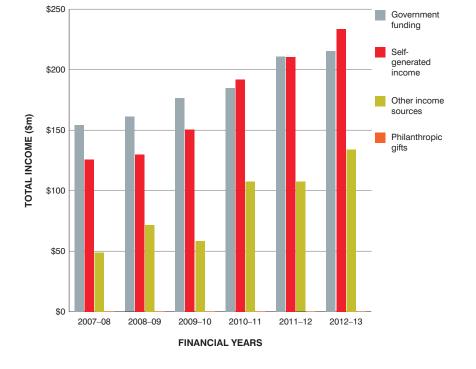
The proportion of government funding relative to other sources of funding combined has decreased by 10 per cent during the last six financial years from 46.9 down to 36.9 per cent (table 7). This suggests that the highest earning corporations are slowly but steadily becoming financially more self-reliant.



<sup>11</sup> Government funding includes grants as well as other sources of government funding such as fuel tax credits.

<sup>12</sup> Other sources of revenue include, but are not limited to, mining royalties, native title compensation packages and distributions from trusts.

17



# Figure 26: Funding sources of top 20 Aboriginal and Torres Strait Islander corporations, 2007–08 to 2012–13

Several other trends are apparent when reviewing the sources of corporation income (see figure 26):

- the amounts of income generated from all sources except for philanthropic gifts have grown during the last six financial years
- both government funding and selfgenerated income have increased every single year since 2007–08
- income received from other sources shows a more erratic pattern over time as this funding source consists largely of mining royalties and compensation payments made under Indigenous land use agreements which may be large one-off payments

- over the six-year period, the income generated from philanthropic gifts has remained under 0.1 per cent of total funding
- over the same period the amount of self-generated income received by the top 20 corporations has grown faster than governmentderived income and in 2012–13 it became a clear leader as a source of income.



### **Registered native title bodies corporate**

When a determination recognising native title is made by the Federal Court, the Native Title Act 1993 requires traditional owners to establish a corporation to represent them and their interests. These organisations are known as registered native title bodies corporate (RNTBCs). They are most commonly known as prescribed bodies corporate (PBCs). An RNTBC has prescribed functions under the Native Title Act 1993 to:

- hold, protect and manage determined native title in accordance with the objectives of the native title holding group
- ensure certainty for governments and other parties interested in accessing or regulating native title land and waters by providing a legal entity to manage and conduct the affairs of the native title holders.13

All RNTBCs must be incorporated under the CATSI Act.

In recent years there has been a rapid increase in the number of native title determinations and RNTBCs being incorporated under the CATSI Act. As at 30 June 2008 there were 54 RNTBCs registered under the CATSI Act. By 30 June 2013 that number had increased to 108

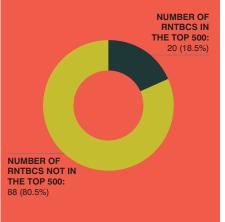
This section compares all RNTBCs (including those outside the top 500) with the top 500 corporations.

#### 13 Background information on RNTBCs sourced from http://www.nativetitle. org.au/about.html, Australian Institute of Aboriginal and Torres Strait Islander Studies (AIATSIS), 2014

#### **RNTBCs in the top 500**

As at 30 June 2013 there were 108 RNTBCs registered under the CATSI Act (see figure 27). Twenty of these appeared in the top 500 for 2012-13.

#### Figure 27: RNTBCs in the top 500, 2012-13



#### Income and assets of RNTBCs

In 2012–13 the combined income of all RNTBCs was \$48.7 million.

There were 59 (54.5 per cent) RNTBCs with no income. The average income across all RNTBCs in 2012-13 was \$451,114. If the RNTBCs with no income are excluded the average income is just under \$1 million (see table 9).

#### Table 8: Income and assets between **RNTBCs ranked highest and lowest**

| Ranking of<br>RNTBC                      | Income       | Assets       |
|--|--------------|--------------|
| Highest<br>(ranked 33 in<br>the top 500) | \$11,957,616 | \$85,436,553 |
| Lowest (not<br>ranked in top<br>500)     | \$3,051      | \$0          |

Note: Excludes the 59 RNTBCs with no income for 2012-13.

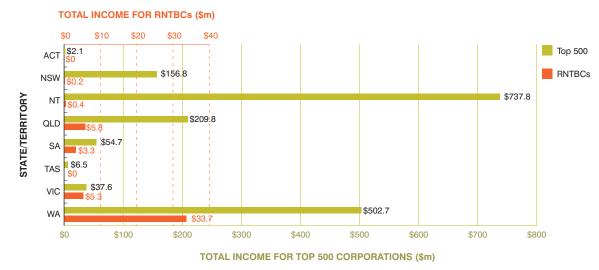


| State/territory | No. of<br>top 500<br>corporations | Total combined<br>income | Average income | No. of<br>RNTBCs with<br>income | Total combined<br>income | Average income |
|-----------------|-----------------------------------|--------------------------|----------------|---------------------------------|--------------------------|----------------|
| ACT             | 2                                 | \$2,102,423              | \$1,051,212    | 0                               | —                        | —              |
| NSW             | 71                                | \$156,800,786            | \$2,208,462    | 1                               | \$221,647                | \$221,647      |
| NT              | 164                               | \$737,764,699            | \$4,498,565    | 3                               | \$431,061                | \$143,687      |
| QLD             | 99                                | \$209,750,671            | \$2,118,694    | 20                              | \$5,839,076              | \$291,954      |
| SA              | 19                                | \$54,716,653             | \$2,879,824    | 5                               | \$3,288,170              | \$657,634      |
| TAS             | 7                                 | \$6,491,887              | \$927,412      | 0                               | —                        | —              |
| VIC             | 16                                | \$37,579,177             | \$2,348,699    | 4                               | \$5,276,614              | \$1,319,154    |
| WA              | 122                               | \$502,707,063            | \$4,120,550    | 16                              | \$33,663,756             | \$2,103,985    |
| Total           | 500                               | \$1,707,913,359          | \$3,415,827    | 49                              | \$48,720,324             | \$994,292      |

#### Table 9: Comparison of total and average income for top 500 corporations vs all RNTBCs by state/territory, 2012-13

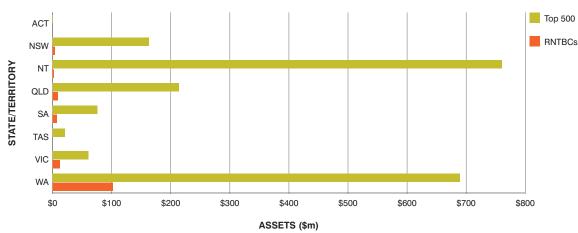
Note: The average income figure for RNTBCs excludes the 59 RNTBCs with no income for 2012-13.

#### Figure 28: Comparison of total combined income for top 500 corporations vs all RNTBCs by state/territory, 2012–13



#### Table 10: Comparison of total and average assets for top 500 corporations vs all RNTBCs by state/territory, 2012–13

| State/territory | No. of<br>top 500<br>corporations | Total combined assets of top 500 | Average assets of<br>top 500 | No. RNTBCs<br>with assets | Total combined assets of RNTBCs | Average assets of<br>RNTBCs |
|-----------------|-----------------------------------|----------------------------------|------------------------------|---------------------------|---------------------------------|-----------------------------|
| ACT             | 2                                 | \$127,788                        | \$63,894                     | 0                         | _                               | _                           |
| NSW             | 71                                | \$163,324,409                    | \$2,300,344                  | 1                         | \$3,878,137                     | \$3,878,137                 |
| NT              | 164                               | \$760,157,301                    | \$4,635,105                  | 3                         | \$1,867,978                     | \$622,659                   |
| QLD             | 98                                | \$213,876,886                    | \$2,182,417                  | 16                        | \$8,923,966                     | \$557,748                   |
| SA              | 19                                | \$76,075,939                     | \$4,003,997                  | 4                         | \$6,775,527                     | \$1,693,882                 |
| TAS             | 7                                 | \$20,939,704                     | \$2,991,386                  | 0                         | —                               | —                           |
| VIC             | 16                                | \$60,883,115                     | \$3,805,195                  | 3                         | \$12,108,430                    | \$4,036,143                 |
| WA              | 122                               | \$689,093,541                    | \$5,648,308                  | 13                        | \$102,265,420                   | \$7,866,571                 |
| Total           | 499                               | \$1,984,478,683                  | \$3,976,911                  | 40                        | \$135,819,458                   | \$3,395,486                 |



#### Figure 29: Total combined assets for top 500 and RNTBCs by state/territory, 2012–13

#### **Employees of RNTBCs**

In 2012–13, 18 RNTBCs employed a total of 185 people. The remaining 90 corporations had no employees. A single corporation in Victoria accounted for 82 employees. Table 11: Total employees for top 500 corporations and all RNTBCs by state/ territory, 2012–13

| State/territory | No. of top 500<br>corporations<br>with employees |        | No. of RNTBCs with employees | No. of people<br>employed by<br>RNTBCs |
|-----------------|--|--------|------------------------------|--|
| ACT             | 2  | 28     | 0                            | 0                                      |
| NSW             | 69   | 1,445  | 0                            | 0                                      |
| NT              | 152  | 4,713  | 1                            | 1                                      |
| QLD             | 94   | 1,798  | 7                            | 31                                     |
| SA              | 14   | 396    | 0                            | 0                                      |
| TAS             | 7  | 88     | 0                            | 0                                      |
| VIC             | 16   | 568    | 3                            | 112                                    |
| WA              | 120  | 3,164  | 7                            | 41                                     |
| TOTAL           | 474  | 12,200 | 18                           | 185                                    |

#### Figure 30: Percentage of employees of top 500 corporations by state/territory, 2012–13

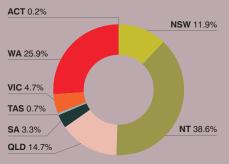
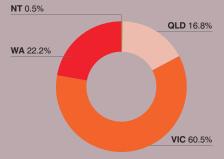


Figure 31: Percentage of employees of RNTBCs by state/territory, 2012–13



# Gender of directors in RNTBCs

In 2012–13 a total of 881 people filled directors' roles in RNTBCs. This represents an average of 8.2 directors per corporation which is only marginally higher than all corporations in the top 500 (7.8 directors per corporation).

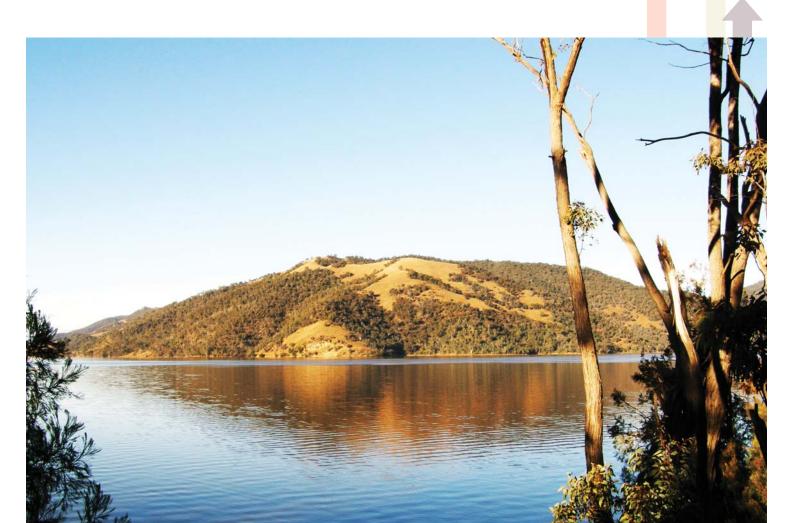
Excluding directors whose gender is not specified (the gender of 25 directors (2.8 per cent) could not be ascertained), the breakdown of male and female directorships of RNTBCs is 56.4 per cent male and 43.6 per cent female.

This breakdown is very different to the female representation of 54.4 per cent in the top 500 corporations (see figure 24).

# Figure 32: Gender of directors for RNTBCs, 2012–13

NOT IDENTIFIED 25 (2.84%)





### Nirrumbuk Aboriginal Corporation (ICN 1866)



Nirrumbuk Aboriginal Corporation (Nirrumbuk) is based in Broome, Western Australia. It was registered in 1993 under the *Aboriginal Councils and Associations Act* 1976 (Commonwealth), now the *Corporations (Aboriginal and Torres Strait Islander) Act 2006*.

The corporation's aim is to end hardship, suffering and helplessness in Aboriginal communities in the Kimberley. They strive to build capacity and foster self-sufficiency with a key focus on health, housing, education, training and employment.

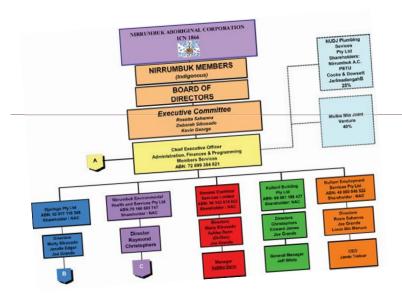
Nirrumbuk is one of only 16 corporations in the top 500 that has consistently improved its ranking (based on income) since 2007–08 over at least five of the last six financial years. In 2007–08 it was ranked at number 96 and by the end of the 2012–13 financial year it ranked at number 25. Nirrumbuk provides a diverse range of activities:

- Indigenous employment and training—job search skills, ongoing mentoring and support for those in a job or training course, assistance in accessing other services such as Centrelink, training services including a range of nationally accredited courses.
- Youth services—transitional accommodation and providing assistance to homeless young people, secure and affordable housing and assistance with learning to live independently.
- Counselling services— youth who come into conflict with the law can receive assistance with their rehabilitation and reintegration into the community as a law abiding citizen.
- Environmental health services monitoring and reporting on environmental health, coordinating community projects and education (such as pest control), dog health, pre-cyclone clean-ups and maintenance of machinery and equipment.

- Housing support—delivering the 'Support and tenancy education' program to the Kimberley region. Eligible tenants receive education and case management to help them improve their living skills.
- Training and education—through a registered training organisation a range of nationally recognised courses are available for those looking to get employment and further accredited skills.
- Employment services—delivery of job services for registered job seekers to move into employment whether they are job ready or requiring support towards a chosen career path.







Nirrumbuk's corporate structure is quite elaborate (see diagram) with 100 per cent ownership of five subsidiary companies, a 40 per cent stake in another and a 25 per cent stake in yet another.

The corporation has over 40 members and is run by a board of 12 directors. The day-to-day operations of Nirrumbuk are managed by the CEO with the support of an executive board consisting of three board directors.

Nirrumbuk and its entities employ more than 130 employees (across the Kimberley region). It operates and delivers services to Aboriginal communities throughout the east and west Kimberley.

Through its directors, members and staff Nirrumbuk plays a major role in Indigenous affairs in the region, and holds membership in key Kimberley Indigenous regional bodies in health, Remote Jobs and Communities Program (RJCP), law culture and native title.

#### **Decision-making process**

The Nirrumbuk board meets a minimum of four times a year, as required under its constitution (rule book). However, it may meet at other times as and if required. The board receives financial and operational information from each subsidiary and is responsible for providing leadership and developing strategy. While it sets the direction for the overall vision of the corporation, the board delegates some of their responsibility to management and staff.

The executive board, consisting of three board members and the Nirrumbuk CEO, meet monthly to assess the performance of each subsidiary, develop policies, ensure strong corporate governance and to ensure the strategic longterm interests and viability of the corporation are maintained.

Each subsidiary has either a CEO or managing director/general manager. All subsidiaries have up to three directors that include the CEO of Nirrumbuk and two directors from the main board of Nirrumbuk.

Senior managers answer directly to each individual board as well as the main board of Nirrumbuk. Senior managers meet monthly and work collaboratively to achieve the groups overarching objectives.

'We strive to sustain our people in a modern context, providing the opportunity for development that enables participation in Australian society through training, employment, economic development and infrastructure provision.'



#### Artist: Michael Carter

**NIRRUMBUK** (Nyul Nyul language) is the largest permanent fresh water spring on the Dampier Peninsular. Before settlement, the Aboriginal nations of the region would sustain themselves from the spring and was a permanent source of water and food.

The members of Nirrumbuk Aboriginal Corporation chose the name to reflect the corporation's membership and objectives.

# **Appendix: ranking by income**

| _ |                 |                 |                   |               |                      |               |                     |
|---|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
|   | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|   | 1               | 4               | \$50,842,713      | 22.1%         | 66                   | 20.0%         | NT                  |
|   | 2               | 12              | \$50,151,938      | 18.6%         | 96                   | 0.6%          | WA                  |
|   | 3               | 3               | \$47,081,917      | 5.2%          | 342                  | 54.1%         | NT                  |
|   | 4               | 8               | \$43,623,367      | 66.8%         | 494                  | 0.0%          | WA                  |
| • | 5               | 1               | \$42,140,059      | -27.9%        | 29                   | -44.2%        | NT                  |
|   | 6               | N/R             | \$38,025,520      | N/C           | 370                  | N/C           | NT                  |
|   | 7               | 55              | \$34,790,713      | 340.2%        | 73                   | 1.4%          | NT                  |
| • | 8               | 5               | \$30,262,967      | -14.4%        | 462                  | -10.3%        | NT                  |
|   | 9               | 10              | \$29,926,878      | 19.3%         | 391                  | 768.9%        | NT                  |
| • | 10              | 6               | \$29,237,834      | -13.1%        | 122                  | 3.4%          | WA                  |
| • | 11              | 7               | \$26,793,046      | -12.2%        | 123                  | 32.3%         | WA                  |
| • | 12              | 9               | \$26,384,900      | 5.3%          | 320                  | 14.7%         | NT                  |
|   | 13              | 18              | \$21,517,659      | 44.4%         | 70                   | 6.1%          | NT                  |
| • | 14              | 11              | \$18,950,922      | -2.9%         | 45                   | 542.9%        | QLD                 |
| • | 15              | 13              | \$17,162,540      | -0.5%         | 119                  | 0.8%          | NT                  |
| • | 16              | 15              | \$16,093,659      | 2.5%          | 111                  | 12.1%         | NT                  |
| • | 17              | 16              | \$15,344,959      | -1.3%         | 140                  | -13.6%        | NT                  |
|   | 18              | 29              | \$15,162,843      | 24.1%         | 100                  | 22.0%         | NT                  |
|   | 19              | 58              | \$14,774,918      | 50.2%         | 68                   | 19.3%         | NT                  |
|   | 20              | 22              | \$14,668,747      | 7.9%          | 105                  | 16.7%         | NT                  |
| • | 21              | 19              | \$14,281,403      | -1.5%         | 82                   | -21.9%        | NT                  |
|   | 22              | 30              | \$14,182,823      | 16.5%         | 114                  | 17.5%         | NT                  |
|   | 23              | 24              | \$14,023,061      | 5.9%          | 12                   | -52.0%        | NT                  |
|   | 24              | 31              | \$13,958,012      | 18.8%         | 40                   | -11.1%        | WA                  |
| • | 25              | 21              | \$13,875,765      | 0.8%          | 44                   | 15.8%         | WA                  |
| • | 26              | 14              | \$13,114,244      | -16.6%        | 54                   | 22.7%         | WA                  |
|   | 27              | 81              | \$12,983,343      | 19.5%         | 40                   | 0.0%          | NSW                 |
| • | 28              | 27              | \$12,929,282      | 4.0%          | 70                   | 7.7%          | QLD                 |
|   | 29              | 33              | \$12,895,649      | 13.2%         | 160                  | 34.5%         | QLD                 |
| • | 30              | 25              | \$12,852,611      | 0.7%          | 250                  | -23.1%        | WA                  |
|   | 31              | 34              | \$12,785,890      | 12.3%         | 102                  | 7.4%          | NSW                 |
|   | 32              | 32              | \$12,607,019      | 9.4%          | 180                  | 50.0%         | NT                  |
| • | 33              | 2               | \$11,957,616      | -74.5%        | 40                   | 0.0%          | WA                  |
| • | 34              | 23              | \$11,777,444      | -12.3%        | 6                    | -86.7%        | WA                  |
|   | 35              | 35              | \$11,338,419      | 4.8%          | 90                   | 3.4%          | NSW                 |
|   | 36              | 45              | \$10,960,775      | 42.8%         | 70                   | 7.7%          | NSW                 |
|   | 37              | 38              | \$10,269,749      | 9.8%          | 9                    | 125.0%        | WA                  |
|   | 38              | 47              | \$9,604,150       | 4.8%          | 37                   | 68.2%         | WA                  |
| • | 39              | 36              | \$9,499,150       | -1.3%         | 42                   | -2.3%         | QLD                 |
|   | 40              | 290             | \$9,147,238       | 797.2%        | 17                   | 142.9%        | WA                  |
| • | 41              | 37              | \$9,007,294       | -1.4%         | 101                  | 0.0%          | NSW                 |
|   | 42              | 51              | \$8,460,311       | 19.1%         | 74                   | 2.8%          | NSW                 |
|   | 43              | 43              | \$8,408,969       | 8.3%          | 126                  | 5.0%          | VIC                 |
|   |                 |                 |                   |               |                      |               |                     |

- Increase from previous rank
- Decrease from previous rank
- No movement in rank
- N/C Information not calculable
- N/R Not registered
- N/D No data supplied
- N/A Not ranked in top 500 in that year

| Increase from | om previous rank |
|---------------|------------------|
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- Decrease from previous rank
- No movement in rank
- N/C Information not calculable
- N/R Not registered
- N/D No data supplied
- N/A Not ranked in top 500 in that year

|   | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|---|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
|   | 44              | 57              | \$8,235,334       | 26.3%         | 26                   | -13.3%        | WA                  |
| • | 45              | 44              | \$8,149,141       | -37.9%        | 0                    | 0.0%          | NT                  |
| • | 46              | 20              | \$8,129,320       | -42.5%        | 42                   | -17.6%        | SA                  |
| • | 47              | 39              | \$7,653,477       | -16.4%        | 71                   | -18.4%        | NT                  |
| • | 48              | 46              | \$7,561,508       | -0.7%         | 43                   | 2.4%          | WA                  |
|   | 49              | 64              | \$7,537,051       | 26.1%         | 68                   | 25.9%         | SA                  |
| • | 50              | 26              | \$7,526,796       | -38.8%        | 40                   | 0.0%          | NT                  |
| • | 51              | 48              | \$7,477,229       | 4.1%          | 52                   | 0.0%          | WA                  |
|   | 52              | N/R             | \$7,410,107       | N/C           | 18                   | N/C           | NT                  |
|   | 53              | 56              | \$7,340,435       | 11.8%         | 71                   | -6.6%         | NT                  |
|   | 54              | 67              | \$7,316,629       | 30.8%         | 54                   | 12.5%         | WA                  |
|   | 55              | 59              | \$7,309,954       | 13.9%         | 51                   | -5.6%         | WA                  |
| • | 56              | 49              | \$7,303,284       | 1.9%          | 44                   | 69.2%         | WA                  |
| • | 57              | 54              | \$7,228,518       | 5.9%          | 145                  | 42.2%         | VIC                 |
| • | 58              | 52              | \$7,189,165       | 3.4%          | 34                   | -5.6%         | WA                  |
|   | 59              | 61              | \$7,107,947       | 11.4%         | 60                   | 9.1%          | NSW                 |
|   | 60              | 91              | \$7,044,945       | 70.7%         | 55                   | 12.2%         | NT                  |
| • | 61              | 17              | \$6,688,291       | -56.0%        | 30                   | -3.2%         | WA                  |
|   | 62              | 63              | \$6,657,199       | 9.2%          | 52                   | -3.7%         | WA                  |
| • | 63              | 41              | \$6,656,873       | -15.5%        | 91                   | 2.2%          | QLD                 |
| • | 64              | 28              | \$6,603,881       | -46.0%        | 96                   | 29.7%         | SA                  |
|   | 65              | 65              | \$6,253,713       | 9.2%          | 49                   | 22.5%         | QLD                 |
| • | 66              | 50              | \$6,166,461       | -13.4%        | 56                   | -61.4%        | NT                  |
| • | 67              | 60              | \$5,906,805       | -7.7%         | 33                   | 13.8%         | QLD                 |
|   | 68              | 71              | \$5,865,599       | 1.2%          | 33                   | -19.5%        | QLD                 |
|   | 69              | 72              | \$5,770,551       | 6.9%          | 28                   | 0.0%          | WA                  |
| • | 70              | 42              | \$5,712,079       | -26.6%        | 30                   | 0.0%          | NT                  |
| • | 71              | 70              | \$5,672,838       | 3.5%          | 45                   | 7.1%          | QLD                 |
|   | 72              | 73              | \$5,591,471       | -51.8%        | 8                    | 14.3%         | WA                  |
|   | 73              | 115             | \$5,420,468       | 49.7%         | 38                   | 0.0%          | SA                  |
| • | 74              | 53              | \$5,359,434       | -22.0%        | 90                   | -40.8%        | QLD                 |
| • | 75              | 62              | \$5,303,864       | -14.6%        | 240                  | 14.3%         | WA                  |
| • | 76              | 74              | \$5,247,828       | 1.0%          | 54                   | 14.9%         | NSW                 |
|   | 77              | 83              | \$5,013,529       | 12.7%         | 33                   | -21.4%        | WA                  |
|   | 78              | 88              | \$5,003,873       | 15.7%         | 10                   | 25.0%         | WA                  |
|   | 79              | 80              | \$4,994,071       | 6.2%          | 83                   | -47.8%        | NT                  |
| • | 80              | 77              | \$4,986,684       | -3.2%         | 50                   | 19.0%         | QLD                 |
| • | 81              | 75              | \$4,962,455       | -4.5%         | 6                    | 0.0%          | WA                  |
|   | 82              | 271             | \$4,905,642       | 319.3%        | 7                    | -22.2%        | QLD                 |
|   | 83              | N/R             | \$4,898,609       | N/C           | 41                   | N/C           | SA                  |
| • | 84              | 78              | \$4,831,490       | -5.0%         | 54                   | -3.6%         | WA                  |
|   | 85              | 109             | \$4,798,195       | 30.4%         | 33                   | 17.9%         | NT                  |
|   | 86              | N/A             | \$4,683,740       | 119.0%        | 0                    | 0.0%          | SA                  |
|   | 87              | 100             | \$4,677,777       | 20.3%         | 40                   | 11.1%         | QLD                 |
|   | 88              | 118             | \$4,642,597       | 32.3%         | 9                    | -59.1%        | WA                  |
| • | 89              | 79              | \$4,560,059       | -4.0%         | 25                   | -16.7%        | WA                  |

|   | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|---|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
|   | 90              | 102             | \$4,557,513       | 17.8%         | 36                   | 5.9%          | NT                  |
|   | 91              | 97              | \$4,530,575       | 15.2%         | 15                   | -25.0%        | QLD                 |
|   | 92              | 103             | \$4,488,136       | 18.8%         | 39                   | 85.7%         | WA                  |
| • | 93              | 85              | \$4,337,545       | 1.2%          | 36                   | 33.3%         | NSW                 |
|   | 94              | 95              | \$4,330,276       | 7.7%          | 26                   | 0.0%          | WA                  |
|   | 95              | 131             | \$4,213,398       | 33.7%         | 17                   | -10.5%        | WA                  |
|   | 96              | 104             | \$4,165,378       | 11.2%         | 7                    | 40.0%         | NT                  |
| • | 97              | 86              | \$4,073,330       | -4.9%         | 44                   | -6.4%         | WA                  |
|   | 98              | 112             | \$4,072,382       | 11.0%         | 11                   | 22.2%         | NT                  |
| • | 99              | 96              | \$4,045,815       | 1.3%          | 52                   | 6.1%          | VIC                 |
| • | 100             | 98              | \$4,035,954       | 2.9%          | 23                   | 0.0%          | WA                  |
|   | 101             | 145             | \$3,987,603       | 47.4%         | 23                   | 64.3%         | NSW                 |
|   | 102             | 113             | \$3,938,660       | 7.5%          | 24                   | 0.0%          | WA                  |
|   | 103             | 111             | \$3,936,494       | 7.2%          | 8                    | 0.0%          | NT                  |
| • | 104             | 92              | \$3,909,063       | -5.3%         | 40                   | 60.0%         | QLD                 |
| • | 105             | 99              | \$3,896,668       | 0.0%          | 20                   | 100.0%        | NT                  |
|   | 106             | 127             | \$3,835,497       | 19.3%         | 30                   | 36.4%         | WA                  |
| • | 107             | 94              | \$3,794,262       | -5.7%         | 25                   | 66.7%         | NT                  |
| • | 108             | 66              | \$3,781,721       | -32.7%        | 19                   | -9.5%         | NT                  |
|   | 109             | 179             | \$3,761,337       | 75.3%         | 21                   | 5.0%          | NT                  |
| • | 110             | 105             | \$3,650,734       | -2.4%         | 54                   | 31.7%         | QLD                 |
| • | 111             | 107             | \$3,644,872       | -1.9%         | 8                    | -92.1%        | WA                  |
|   | 112             | 116             | \$3,594,658       | 2.0%          | 35                   | 29.6%         | WA                  |
|   | 113             | 128             | \$3,573,319       | 11.4%         | 24                   | 26.3%         | WA                  |
| • | 114             | 76              | \$3,565,702       | -0.3%         | 4                    | -95.0%        | WA                  |
| • | 115             | 82              | \$3,557,488       | -23.5%        | 21                   | -12.5%        | NSW                 |
| • | 116             | 89              | \$3,512,670       | -17.1%        | 25                   | 25.0%         | QLD                 |
|   | 117             | 122             | \$3,448,988       | 3.1%          | 22                   | -12.0%        | NT                  |
|   | 118             | 133             | \$3,447,012       | 9.7%          | 40                   | 11.1%         | NSW                 |
|   | 119             | 156             | \$3,357,535       | 33.0%         | 24                   | -4.0%         | QLD                 |
|   | 120             | 189             | \$3,218,431       | 63.8%         | 22                   | 29.4%         | QLD                 |
| • | 121             | 101             | \$3,181,148       | -18.0%        | 38                   | 0.0%          | WA                  |
|   | 122             | 142             | \$3,155,709       | 13.7%         | 7                    | 40.0%         | NT                  |
|   | 123             | 136             | \$3,155,179       | 4.2%          | 13                   | 30.0%         | NT                  |
|   | 124             | 135             | \$3,112,139       | 1.8%          | 27                   | 35.0%         | NSW                 |
|   | 125             | 170             | \$3,088,354       | 35.1%         | 21                   | 320.0%        | WA                  |
| • | 126             | 108             | \$3,066,961       | -16.6%        | 12                   | -7.7%         | QLD                 |
| • | 127             | 84              | \$3,062,129       | -30.5%        | 50                   | 0.0%          | NSW                 |
|   | 128             | 129             | \$3,022,911       | -3.0%         | 23                   | 0.0%          | QLD                 |
| • | 129             | 126             | \$3,001,283       | -9.0%         | 8                    | 60.0%         | NT                  |
|   | 130             | 200             | \$2,997,900       | 65.4%         | 0                    | 0.0%          | NT                  |
|   | 131             | N/A             | \$2,980,205       | 2777.9%       | 0                    | N/C           | NSW                 |
|   | 132             | 132             | \$2,946,970       | -6.3%         | 10                   | 66.7%         | WA                  |
| • | 133             | 125             | \$2,946,158       | -11.1%        | 29                   | -6.5%         | QLD                 |
|   | 134             | 227             | \$2,928,295       | 96.9%         | 20                   | 100.0%        | WA                  |
|   | 135             | 168             | \$2,909,367       | 23.7%         | 5                    | -16.7%        | NT                  |
|   |                 |                 |                   |               |                      |               |                     |

- ▲ Increase from previous rank
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|  | Increase from previous rank |
|--|-----------------------------|
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|          | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|----------|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
|          | 136             | 152             | \$2,894,000       | 12.5%         | 26                   | -3.7%         | VIC                 |
|          | 137             | 151             | \$2,891,680       | 11.8%         | 21                   | 31.3%         | NT                  |
|          | 138             | 146             | \$2,889,230       | 8.3%          | 39                   | 2.6%          | NT                  |
| •        | 139             | 130             | \$2,836,162       | -10.0%        | 75                   | -9.6%         | NT                  |
|          | 140             | 288             | \$2,835,668       | 36.9%         | 6                    | -60.0%        | NSW                 |
| •        | 141             | 134             | \$2,820,676       | -9.0%         | 5                    | 25.0%         | NT                  |
| •        | 142             | 119             | \$2,812,081       | -19.3%        | 8                    | 60.0%         | NT                  |
|          | 143             | 155             | \$2,771,543       | 9.7%          | 33                   | 43.5%         | NSW                 |
|          | 144             | 182             | \$2,758,406       | 31.8%         | 35                   | 288.9%        | SA                  |
| •        | 145             | 139             | \$2,741,171       | -7.4%         | 32                   | N/C           | WA                  |
| •        | 146             | 141             | \$2,703,963       | -5.4%         | 19                   | 5.6%          | NT                  |
|          | 147             | 252             | \$2,666,705       | 109.7%        | 21                   | 5.0%          | QLD                 |
|          | 148             | 299             | \$2,661,274       | 182.1%        | 20                   | 300.0%        | VIC                 |
|          | 149             | 173             | \$2,655,851       | 16.8%         | 23                   | 15.0%         | QLD                 |
| •        | 150             | 123             | \$2,644,469       | -20.8%        | 34                   | 21.4%         | WA                  |
|          | 151             | 171             | \$2,635,354       | 15.4%         | 26                   | -16.1%        | NT                  |
| •        | 152             | 143             | \$2,632,606       | -3.0%         | 22                   | -18.5%        | WA                  |
|          | 153             | 161             | \$2,628,684       | 7.9%          | 21                   | 0.0%          | QLD                 |
|          | 154             | 175             | \$2,611,337       | 16.1%         | 5                    | 25.0%         | NT                  |
| •        | 155             | 147             | \$2,606,943       | -1.8%         | 7                    | 16.7%         | NT                  |
| •        | 156             | 120             | \$2,584,300       | -24.2%        | 5                    | 400.0%        | NT                  |
|          | 157             | 195             | \$2,524,034       | 32.5%         | 4                    | -42.9%        | NT                  |
|          | 158             | 199             | \$2,494,704       | 36.7%         | 15                   | 66.7%         | NSW                 |
|          | 159             | 164             | \$2,485,300       | 3.0%          | 17                   | -5.6%         | QLD                 |
|          | 160             | 163             | \$2,471,362       | 2.0%          | 27                   | 0.0%          | SA                  |
| •        | 161             | 150             | \$2,469,000       | -5.1%         | 25                   | 19.0%         | VIC                 |
| •        | 162             | 158             | \$2,440,989       | -0.6%         | 25                   | 47.1%         | WA                  |
| •        | 163             | 157             | \$2,425,353       | -1.3%         | 13                   | 550.0%        | WA                  |
| •        | 164             | 154             | \$2,424,601       | -4.4%         | 39                   | 0.0%          | TAS                 |
|          | 165             | 230             | \$2,420,631       | 63.6%         | 40                   | 14.3%         | NSW                 |
| •        | 166             | 121             | \$2,363,066       | -30.0%        | 13                   | -18.8%        | NT                  |
|          | 167             | 177             | \$2,362,037       | 7.0%          | 30                   | -9.1%         | WA                  |
|          | 168             | 210             | \$2,342,785       | 39.4%         | 23                   | 53.3%         | NT                  |
| •        | 169             | 374             | \$2,340,057       | 298.2%        | 6                    | 500.0%        | QLD                 |
| <b></b>  | 170             | 172             | \$2,339,775       | 2.6%          | 11                   | -50.0%        | NT                  |
| •        | 171             | 165             | \$2,304,445       | -3.9%         | 25                   | -10.7%        | QLD                 |
|          | 172             | N/A             | \$2,300,000       | N/C           | 0                    | N/C           | NT                  |
| <b></b>  | 173             | 183             | \$2,252,737       | 4.7%          | 5                    | 0.0%          | NT                  |
|          | 174             | 166             | \$2,251,538       | -6.0%         | 38                   | 52.0%         | NSW                 |
|          | 175             | 159             | \$2,241,609       | -8.2%         | 5                    | 150.0%        | WA                  |
| <b>.</b> | 176             | 217             | \$2,228,195       | 38.5%         | 5                    | N/C           | NT                  |
|          | 177             | 188             | \$2,181,828       | 9.5%          | 24                   | 41.2%         | NT                  |
| _        | 178             | 160             | \$2,155,724       | -11.6%        | 21                   | 10.5%         | QLD                 |
| •        | 179             | 178             | \$2,150,574       | -3.6%         | 5                    | 0.0%          | NT                  |
|          | 180             | N/R             | \$2,149,116       | N/C           | 0                    | N/C           | SA                  |
|          | 181             | 144             | \$2,148,570       | -20.8%        | 4                    | 300.0%        | NT                  |

|   | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|---|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
|   | 182             | 194             | \$2,139,522       | 12.2%         | 12                   | 20.0%         | NT                  |
| • | 183             | 153             | \$2,116,023       | -17.5%        | 7                    | 0.0%          | NT                  |
| • | 184             | 162             | \$2,069,952       | -14.7%        | 15                   | 50.0%         | WA                  |
|   | 185             | 232             | \$2,046,102       | 43.0%         | 25                   | 0.0%          | VIC                 |
| • | 186             | 176             | \$2,029,901       | -8.5%         | 6                    | 0.0%          | NT                  |
|   | 187             | 272             | \$2,023,617       | 73.5%         | 17                   | 70.0%         | QLD                 |
|   | 188             | N/A             | \$2,010,166       | 1127.8%       | 14                   | N/C           | NT                  |
|   | 189             | 191             | \$2,008,200       | 3.1%          | 6                    | 50.0%         | NT                  |
|   | 190             | 190             | \$2,007,497       | 2.5%          | 15                   | 25.0%         | NT                  |
|   | 191             | 198             | \$1,998,381       | 9.0%          | 14                   | N/C           | SA                  |
|   | 192             | 205             | \$1,997,925       | 14.3%         | 0                    | 0.0%          | WA                  |
| • | 193             | 187             | \$1,969,402       | -1.2%         | 8                    | 0.0%          | NT                  |
|   | 194             | 207             | \$1,950,573       | 13.5%         | 37                   | 2.8%          | QLD                 |
| • | 195             | 93              | \$1,949,699       | 160.3%        | 0                    | 0.0%          | NT                  |
|   | 196             | 148             | \$1,949,595       | -25.5%        | 22                   | 0.0%          | NSW                 |
|   | 197             | 254             | \$1,942,077       | 54.7%         | 15                   | 0.0%          | SA                  |
| • | 198             | 69              | \$1,907,797       | -65.4%        | 0                    | -100.0%       | NT                  |
|   | 199             | 221             | \$1,868,158       | 17.2%         | 15                   | 15.4%         | NT                  |
|   | 200             | N/A             | \$1,864,220       | 653.5%        | 19                   | N/C           | NT                  |
|   | 201             | 292             | \$1,848,119       | 86.3%         | 8                    | -27.3%        | NT                  |
|   | 202             | 269             | \$1,842,358       | 57.3%         | 5                    | 0.0%          | SA                  |
|   | 203             | 212             | \$1,808,359       | 9.2%          | 5                    | 0.0%          | NT                  |
|   | 204             | 274             | \$1,800,967       | 56.2%         | 12                   | -25.0%        | NSW                 |
| • | 205             | 201             | \$1,798,280       | -0.8%         | 0                    | -100.0%       | NT                  |
|   | 206             | N/A             | \$1,781,891       | 10.0%         | 8                    | -42.9%        | NSW                 |
|   | 207             | 287             | \$1,780,848       | 69.2%         | 17                   | 13.3%         | NSW                 |
|   | 208             | 214             | \$1,767,988       | 7.7%          | 0                    | 0.0%          | WA                  |
|   | 209             | 441             | \$1,756,766       | 342.2%        | 15                   | 1400.0%       | QLD                 |
| • | 210             | 196             | \$1,750,260       | -6.9%         | 8                    | 14.3%         | WA                  |
| • | 211             | 167             | \$1,749,474       | -26.8%        | 10                   | 0.0%          | WA                  |
| • | 212             | 90              | \$1,732,521       | -67.8%        | 24                   | 41.2%         | NT                  |
| • | 213             | 211             | \$1,709,727       | 2.8%          | 19                   | -9.5%         | QLD                 |
| • | 214             | 206             | \$1,686,272       | -3.1%         | 18                   | 100.0%        | ACT                 |
| • | 215             | 184             | \$1,683,855       | -17.6%        | 15                   | 15.4%         | WA                  |
| • | 216             | 193             | \$1,660,219       | -12.9%        | 0                    | 0.0%          | NT                  |
| • | 217             | 140             | \$1,655,187       | -44.8%        | 10                   | -88.5%        | WA                  |
| • | 218             | 197             | \$1,635,406       | -11.2%        | 18                   | 5.9%          | NSW                 |
| • | 219             | 181             | \$1,624,068       | -22.5%        | 27                   | 22.7%         | WA                  |
| • | 220             | 169             | \$1,618,695       | -30.7%        | 0                    | 0.0%          | NT                  |
| • | 221             | 192             | \$1,602,404       | -16.8%        | 10                   | 66.7%         | NT                  |
| • | 222             | 110             | \$1,593,178       | -56.6%        | 0                    | 0.0%          | NT                  |
|   | 223             | 223             | \$1,592,663       | 0.2%          | 3                    | 0.0%          | NT                  |
|   | 224             | 226             | \$1,590,092       | 26.3%         | 4                    | -20.0%        | NT                  |
| • | 225             | 180             | \$1,587,389       | -24.4%        | 14                   | -17.6%        | QLD                 |
|   | 226             | 465             | \$1,574,827       | 373.1%        | 2                    | 0.0%          | NT                  |
| • | 227             | 219             | \$1,554,620       | -2.9%         | 6                    | 0.0%          | NT                  |

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| Increas | e from | previous rank |
|---------|--------|---------------|
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- Decrease from previous rank
- No movement in rank
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|          | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13          | Change<br>(%)    | Employees<br>2012–13 | Change<br>(%)  | State/<br>territory |
|----------|-----------------|-----------------|----------------------------|------------------|----------------------|----------------|---------------------|
| •        | 228             | 224             | \$1,534,840                | -1.0%            | 26                   | -13.3%         | TAS                 |
|          | 229             | 237             | \$1,530,916                | 11.7%            | 13                   | 18.2%          | QLD                 |
| •        | 230             | 203             | \$1,521,495                | -14.5%           | 0                    | 0.0%           | NT                  |
|          | 231             | 236             | \$1,506,670                | 8.8%             | 30                   | 25.0%          | QLD                 |
|          | 232             | 277             | \$1,504,170                | 32.1%            | 11                   | -15.4%         | NSW                 |
| •        | 233             | 204             | \$1,502,601                | -14.4%           | 16                   | 23.1%          | NSW                 |
|          | 234             | 263             | \$1,501,506                | -3.4%            | 4                    | 0.0%           | WA                  |
|          | 235             | 238             | \$1,497,156                | 9.5%             | 82                   | 925.0%         | VIC                 |
| •        | 236             | 218             | \$1,492,415                | -7.0%            | 0                    | -100.0%        | NT                  |
| •        | 237             | 209             | \$1,482,554                | -13.1%           | 20                   | 0.0%           | QLD                 |
|          | 238             | 240             | \$1,478,231                | 10.4%            | 11                   | 57.1%          | WA                  |
| •        | 239             | 202             | \$1,464,831                | -18.2%           | 6                    | -25%           | NT                  |
| _        | 240             | N/A             | \$1,419,003                | -40.8%           | 12                   | 0%             | QLD                 |
|          | 241             | 260             | \$1,414,399                | 14.3%            | 4                    | 33%            | NT                  |
| •        | 242             | 225             | \$1,407,896                | -6.1%            | 15                   | -11%           | NSW                 |
| •        | 243             | 208             | \$1,399,070                | -18.6%           | 18                   | 5.9%           | QLD                 |
| •        | 244             | 239             | \$1,389,265                | 3.1%             | 5                    | N/C            | NT                  |
| •        | 245             | 247             | \$1,368,164                | 5.3%             | 19                   | 11.8%          | NSW                 |
|          | 246             | 262             | \$1,361,919                | 12.6%            | 20                   | 5.3%           | NSW                 |
|          | 247             | 248             | \$1,359,455                | 5.4%             | 7                    | 0.0%           | NT                  |
| •        | 248             | 213             | \$1,357,692                | -17.9%           | 27                   | 107.7%         | WA                  |
|          | 249             | 259             | \$1,353,452                | 10.4%            | 19                   | 0.0%           | WA                  |
| <b>•</b> | 250             | 273             | \$1,344,901                | 15.5%            | 3                    | 50.0%          | NT                  |
| <b>•</b> | 251             | 149             | \$1,337,858                | -48.6%           | 28                   | 27.3%          | WA                  |
|          | 252             | 245             | \$1,337,619                | 1.5%             | 19                   | 5.6%           | WA                  |
|          | 253             | 246             | \$1,328,592                | 1.2%             | 11                   | 0.0%           | NT                  |
| •        | 254             | 241             | \$1,314,847                | -1.8%            | 17                   | 6.3%           | QLD<br>WA           |
|          | 255<br>256      | N/R<br>279      | \$1,314,455                | 1214.5%<br>18.6% | 0<br>10              | 0.0%<br>-16.7% | WA                  |
| <b>•</b> |                 | 279<br>N/R      | \$1,311,880<br>\$1,200,781 |                  | 7                    | -10.7%<br>N/C  | WA                  |
|          | 257<br>258      | 305             | \$1,309,781<br>\$1,305,899 | 1200.3%<br>48.4% | 9                    | 0.0%           | WA                  |
| ▲<br>▼   | 259             | 250             | \$1,303,437                | 2.1%             | 26                   | -7.1%          | QLD                 |
| -        | 259<br>260      | 230             | \$1,280,355                | -4.3%            | 20                   | 14.3%          | QLD                 |
| •        | 261             | 229             | \$1,272,979                | -14.1%           | 6                    | 20.0%          | NT                  |
| •        | 262             | 256             | \$1,266,519                | 2.7%             | 10                   | -23.1%         | VIC                 |
|          | 263             | 283             | \$1,265,908                | 17.1%            | 9                    | 80.0%          | NT                  |
| -        | 264             | 216             | \$1,255,972                | -22.5%           | 8                    | -42.9%         | NSW                 |
| •        | 265             | 215             | \$1,244,459                | -23.4%           | 12                   | -7.7%          | WA                  |
|          | 266             | 353             | \$1,211,543                | 60.0%            | 10                   | 0.0%           | NSW                 |
| •        | 267             | 228             | \$1,205,987                | -29.4%           | 5                    | -44.4%         | WA                  |
|          | 268             | 289             | \$1,204,680                | 17.1%            | 13                   | 18.2%          | WA                  |
|          | 269             | N/R             | \$1,198,424                | N/C              | 3                    | N/C            | WA                  |
|          | 270             | 270             | \$1,194,962                | 2.1%             | 8                    | 0.0%           | NSW                 |
| •        | 271             | 235             | \$1,191,782                | -14.2%           | 8                    | 0.0%           | NT                  |
|          | 272             | 345             | \$1,183,886                | 69.1%            | 12                   | 500.0%         | QLD                 |
| •        | 273             | 265             | \$1,179,847                | -0.7%            | 12                   | 0.0%           | WA                  |
|          |                 |                 |                            |                  |                      |                |                     |

|   | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|---|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
| • | 274             | 253             | \$1,171,869       | -7.7%         | 13                   | 44.4%         | NT                  |
|   | 275             | N/A             | \$1,170,821       | 29.4%         | 2                    | -33.3%        | WA                  |
| • | 276             | 267             | \$1,151,297       | -2.7%         | 0                    | 0.0%          | NT                  |
|   | 277             | 307             | \$1,148,704       | 32.1%         | 7                    | -50.0%        | QLD                 |
| • | 278             | 220             | \$1,143,089       | -29.6%        | 21                   | 110.0%        | QLD                 |
|   | 279             | 282             | \$1,142,591       | 5.0%          | 21                   | 0.0%          | QLD                 |
| • | 280             | 234             | \$1,123,572       | -19.8%        | 4                    | 0.0%          | NT                  |
| • | 281             | 255             | \$1,118,109       | -10.4%        | 0                    | 0.0%          | NT                  |
| • | 282             | 261             | \$1,112,064       | -8.3%         | 26                   | 30.0%         | NT                  |
| • | 283             | 268             | \$1,111,008       | -5.9%         | 1                    | -50.0%        | WA                  |
|   | 284             | 298             | \$1,104,500       | 17.0%         | 8                    | -33.3%        | VIC                 |
| • | 285             | 275             | \$1,104,368       | -3.8%         | 15                   | 0.0%          | WA                  |
|   | 286             | 313             | \$1,085,911       | 28.5%         | 1                    | 0.0%          | NT                  |
|   | 287             | 319             | \$1,084,032       | 21.6%         | 11                   | 0.0%          | QLD                 |
| • | 288             | 251             | \$1,083,184       | -12.2%        | 10                   | 66.7%         | VIC                 |
|   | 289             | 291             | \$1,065,657       | 6.6%          | 9                    | -10.0%        | WA                  |
| • | 290             | 264             | \$1,032,852       | -13.9%        | 11                   | N/C           | WA                  |
| • | 291             | 185             | \$1,030,456       | -49.5%        | 4                    | 0.0%          | NT                  |
| • | 292             | 186             | \$1,022,889       | -48.8%        | 1                    | 0.0%          | SA                  |
|   | 293             | 400             | \$1,019,479       | 103.3%        | 2                    | 0.0%          | WA                  |
| • | 294             | 244             | \$1,010,386       | -24.0%        | 25                   | 25.0%         | NSW                 |
| • | 295             | 222             | \$1,009,861       | -36.6%        | 4                    | -63.6%        | NT                  |
| • | 296             | 293             | \$1,000,967       | 3.1%          | 30                   | 30.4%         | WA                  |
| • | 297             | 294             | \$990,044         | 2.0%          | 5                    | -28.6%        | NT                  |
| • | 298             | 266             | \$986,348         | -16.9%        | 54                   | 390.9%        | NSW                 |
| • | 299             | 284             | \$983,640         | -8.8%         | 8                    | 14.3%         | NSW                 |
|   | 300             | 300             | \$982,950         | 5.6%          | 8                    | -20.0%        | QLD                 |
| • | 301             | 233             | \$976,880         | -31.7%        | 5                    | 0.0%          | NT                  |
|   | 302             | 362             | \$975,549         | 55.5%         | 3                    | 50.0%         | QLD                 |
|   | 303             | N/A             | \$971,668         | 618.9%        | 1                    | 0.0%          | QLD                 |
| • | 304             | 302             | \$964,819         | 5.4%          | 5                    | 0.0%          | NT                  |
| • | 305             | 278             | \$964,093         | -14.6%        | 3                    | 0.0%          | NT                  |
|   | 306             | 342             | \$952,309         | 30.6%         | 17                   | -5.6%         | QLD                 |
|   | 307             | 346             | \$949,646         | 37.0%         | 11                   | 0.0%          | QLD                 |
| • | 308             | 296             | \$949,113         | -0.5%         | 3                    | 0.0%          | NT                  |
|   | 309             | 318             | \$946,175         | 12.9%         | 3                    | 0.0%          | TAS                 |
|   | 310             | 323             | \$938,064         | 10.0%         | 5                    | 0.0%          | NT                  |
| • | 311             | 308             | \$937,066         | 11.9%         | 9                    | -71.0%        | WA                  |
|   | 312             | 372             | \$932,528         | 57.9%         | 6                    | 0.0%          | NSW                 |
|   | 313             | 341             | \$924,813         | 26.7%         | 10                   | 11.1%         | QLD                 |
| • | 314             | 295             | \$909,821         | -5.8%         | 5                    | -16.7%        | NSW                 |
| • | 315             | 306             | \$905,670         | 3.7%          | 7                    | -22.2%        | NT                  |
|   | 316             | 363             | \$902,036         | 43.9%         | 9                    | -10.0%        | NSW                 |
|   | 317             | 354             | \$895,787         | 36.9%         | 8                    | N/C           | QLD                 |
|   | 318             | 337             | \$895,449         | 19.4%         | 11                   | -31.3%        | NSW                 |
| • | 319             | 249             | \$894,066         | -30.0%        | 8                    | -33.3%        | WA                  |

- Increase from previous rank
- Decrease from previous rank
- No movement in rank
- N/C Information not calculable
- N/R Not registered
- N/D No data supplied
- N/A Not ranked in top 500 in that year

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|          | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13      | Change<br>(%)  | Employees<br>2012–13 | Change<br>(%)  | State/<br>territory |
|----------|-----------------|-----------------|------------------------|----------------|----------------------|----------------|---------------------|
| •        | 320             | 242             | \$892,138              | -33.3%         | 13                   | 160.0%         | NT                  |
| •        | 321             | 138             | \$884,660              | -70.6%         | 20                   | 17.6%          | NT                  |
| •        | 322             | 310             | \$867,599              | -2.1%          | 1                    | -75.0%         | NSW                 |
| •        | 323             | 280             | \$862,253              | -21.4%         | 6                    | 0.0%           | QLD                 |
|          | 324             | 339             | \$851,770              | 16.4%          | 15                   | -11.8%         | VIC                 |
| •        | 325             | 137             | \$849,799              | -71.9%         | 7                    | 40.0%          | NT                  |
|          | 326             | 350             | \$849,787              | 25.3%          | 8                    | -20.0%         | NSW                 |
| •        | 327             | 316             | \$829,556              | -1.7%          | 45                   | -4.3%          | QLD                 |
| •        | 328             | 309             | \$826,964              | -4.6%          | 6                    | 20.0%          | QLD                 |
|          | 329             | 331             | \$824,661              | 5.4%           | 13                   | 0.0%           | QLD                 |
|          | 330             | N/R             | \$820,391              | N/C            | 3                    | N/C            | QLD                 |
| •        | 331             | 114             | \$810,759              | -77.9%         | 8                    | -27.3%         | NT                  |
| •        | 332             | 329             | \$809,860              | 2.4%           | 16                   | 220.0%         | NT                  |
| •        | 333             | 312             | \$796,615              | -6.9%          | 4                    | -42.9%         | QLD                 |
|          | 334             | 301             | \$793,882              | -13.4%         | 1                    | 0.0%           | NT                  |
|          | 335             | N/A             | \$792,460              | 605.2%         | 1                    | N/C            | WA                  |
| •        | 336             | 314             | \$786,551              | -6.9%          | 0                    | 0.0%           | SA                  |
| <b>A</b> | 337             | 395             | \$784,474              | 54.9%          | 4                    | 33.3%          | NT                  |
| •        | 338             | 303             | \$775,496              | -14.4%         | 1                    | 0.0%           | WA                  |
| •        | 339             | 124             | \$773,706              | -76.7%         | 0                    | 0.0%           | NT                  |
| •        | 340             | 324             | \$772,773              | -4.3%          | 18                   | 0.0%           | NSW                 |
|          | 341             | N/A             | \$770,109              | 5.4%           | 4                    | -42.9%         | QLD                 |
| •        | 342             | 320             | \$765,177              | -6.5%          | 0                    | 0.0%           | NT                  |
|          | 343             | N/R             | \$759,578              | N/C            | 7                    | N/C            | NSW                 |
|          | 344             | 358             | \$757,456              | 17.0%          | 14                   | 75.0%          | TAS                 |
| •        | 345             | 297             | \$756,842              | -20.4%         | 0                    | 0.0%           | NT                  |
| •        | 346             | 336             | \$744,545              | -0.9%          | 1                    | -90.0%         | QLD                 |
|          | 347             | 333             | \$740,658              | -3.0%          | 10                   | 0.0%           | VIC                 |
| •        | 348             | 321             | \$734,666              | -10.1%         | 3                    | 0.0%           | QLD                 |
| _        | 349             | N/R             | \$725,209              | 225.9%         | 1                    | 0.0%           | WA                  |
|          | 350             | 286             | \$719,823              | -32.8%         | 9                    | -25.0%         | WA                  |
|          | 351             | 370             | \$719,137<br>\$716,077 | 17.5%          | 3                    | 0.0%           | QLD                 |
|          | 352<br>353      | 373<br>349      | \$716,977<br>\$715,637 | 21.8%<br>5.3%  | 7                    | 0.0%<br>100.0% | NT<br>SA            |
|          | 353             | 349             | \$715,637<br>\$715,455 | 5.3%<br>22.4%  | 10<br>12             | 0.0%           | QLD                 |
|          | 354<br>355      | 376             | \$715,455<br>\$713,322 | 22.4%<br>35.2% | 0                    | 0.0%           | QLD                 |
|          | 355             | 390<br>276      | \$713,322<br>\$705,195 | -38.1%         | 5                    | 0.0%           | NT                  |
|          | 350             | 385             | \$705,195              | -30.1%         | 5                    | -80.0%         | WA                  |
|          | 358             | 379             | \$704,041              | -21.1%         | 15                   | -80.0%         | WA                  |
| ▲<br>▼   | 358             | 379             | \$702,439              | 3.8%           | 15                   | 0.0%           | NSW                 |
|          | 360             | 366             | \$696,165              | 12.2%          | 10                   | 0.0%           | NSW                 |
| -        | 361             | 231             | \$696,040              | -51.7%         | 7                    | -30.0%         | WA                  |
|          | 362             | 384             | \$694,257              | 24.5%          | 8                    | 0.0%           | NT                  |
| -        | 363             | 359             | \$692,311              | 7.2%           | 4                    | -20.0%         | NT                  |
|          | 364             | 378             | \$683,419              | 19.0%          | 15                   | 87.5%          | NSW                 |
|          | 365             | 378<br>N/R      | \$682,438              | N/C            | 15                   | 87.5%<br>N/C   | WA                  |

|   | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|---|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
|   | 366             | 405             | \$680,910         | 0.1%          | 7                    | 16.7%         | NT                  |
| • | 367             | 311             | \$677,916         | -20.8%        | 5                    | 25.0%         | QLD                 |
| • | 368             | 360             | \$670,879         | 5.2%          | 9                    | 0.0%          | NSW                 |
| • | 369             | 322             | \$667,138         | -17.9%        | 0                    | 0.0%          | SA                  |
| • | 370             | 335             | \$658,616         | -12.4%        | 1                    | 0.0%          | WA                  |
|   | 371             | 403             | \$649,678         | 33.4%         | 8                    | -20.0%        | QLD                 |
| • | 372             | 367             | \$648,115         | 5.1%          | 15                   | 36.4%         | NSW                 |
|   | 373             | 394             | \$647,166         | 28.5%         | 3                    | 0.0%          | WA                  |
| • | 374             | 355             | \$644,268         | -1.3%         | 7                    | 16.7%         | NT                  |
| • | 375             | 356             | \$638,771         | -1.6%         | 9                    | 0.0%          | NT                  |
|   | 376             | N/R             | \$631,739         | 178.1%        | 4                    | 100.0%        | NT                  |
|   | 377             | 383             | \$623,782         | 11.4%         | 8                    | 14.3%         | NSW                 |
|   | 378             | 413             | \$622,855         | 36.3%         | 2                    | -33.3%        | WA                  |
| • | 379             | 332             | \$616,977         | -20.2%        | 7                    | 16.7%         | WA                  |
|   | 380             | 381             | \$605,095         | 6.7%          | 8                    | -33.3%        | QLD                 |
|   | 381             | N/A             | \$603,076         | 8.4%          | 9                    | 0.0%          | QLD                 |
| • | 382             | 365             | \$591,727         | -5.2%         | 7                    | 16.7%         | WA                  |
| • | 383             | 368             | \$588,700         | -4.2%         | 6                    | 0.0%          | NT                  |
|   | 384             | 386             | \$587,564         | 8.2%          | 6                    | 0.0%          | NT                  |
|   | 385             | 461             | \$585,943         | 71.0%         | 2                    | 100.0%        | QLD                 |
| • | 386             | 330             | \$580,234         | -26.0%        | 2                    | 0.0%          | WA                  |
| • | 387             | 382             | \$577,798         | 2.2%          | 6                    | 20.0%         | NT                  |
|   | 388             | N/A             | \$576,443         | 1628.7%       | 0                    | 0.0%          | QLD                 |
|   | 389             | 399             | \$574,585         | -23.1%        | 5                    | -16.7%        | NT                  |
| • | 390             | 371             | \$564,134         | -5.6%         | 1                    | -50.0%        | WA                  |
| • | 391             | 317             | \$563,931         | -9.9%         | 6                    | -14.3%        | QLD                 |
|   | 392             | 392             | \$562,369         | 9.2%          | 2                    | 0.0%          | NT                  |
|   | 393             | 423             | \$551,166         | 31.9%         | 9                    | 80.0%         | WA                  |
|   | 394             | 401             | \$548,494         | 10.1%         | 5                    | 150.0%        | WA                  |
| • | 395             | 375             | \$546,462         | -6.9%         | 4                    | -20.0%        | QLD                 |
| • | 396             | 361             | \$544,410         | -13.8%        | 1                    | 0.0%          | NT                  |
| • | 397             | 347             | \$541,999         | -21.3%        | 1                    | -50.0%        | NT                  |
| • | 398             | 348             | \$540,628         | -20.6%        | 6                    | 0.0%          | NT                  |
|   | 399             | 498             | \$539,844         | 99.4%         | 36                   | 0.0%          | NSW                 |
|   | 400             | N/A             | \$534,782         | 386.3%        | 2                    | 0.0%          | WA                  |
|   | 401             | 402             | \$530,142         | 6.3%          | 7                    | -22.2%        | NT                  |
|   | 402             | N/R             | \$523,353         | -20.4%        | 2                    | 0.0%          | NT                  |
|   | 403             | 431             | \$522,636         | 28.6%         | 3                    | 0.0%          | QLD                 |
| • | 404             | 388             | \$520,744         | -1.7%         | 9                    | 50.0%         | NT                  |
|   | 405             | 445             | \$520,075         | 36.8%         | 30                   | 15.4%         | QLD                 |
|   | 406             | 417             | \$518,947         | 15.7%         | 3                    | 0.0%          | NSW                 |
| • | 407             | 315             | \$511,126         | -39.5%        | 3                    | 0.0%          | NT                  |
| • | 408             | 406             | \$508,444         | 6.2%          | 5                    | 66.7%         | NT                  |
|   | 409             | 428             | \$507,862         | 24.2%         | 4                    | 300.0%        | VIC                 |
| • | 410             | 364             | \$504,719         | -19.2%        | 0                    | 0.0%          | NT                  |
| • | 411             | 389             | \$504,390         | -4.8%         | 3                    | -25.0%        | NT                  |

- ▲ Increase from previous rank
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|--|-----------------------------|
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- Decrease from previous rank
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|   | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|---|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
|   | 412             | 416             | \$502,626         | 12.0%         | 9                    | 50.0%         | WA                  |
| • | 413             | 377             | \$499,886         | -13.3%        | 6                    | -25.0%        | NT                  |
| • | 414             | 410             | \$495,600         | 8.4%          | 4                    | 0.0%          | NSW                 |
|   | 415             | 447             | \$492,762         | 30.4%         | 4                    | 0.0%          | WA                  |
|   | 416             | 422             | \$488,933         | 16.8%         | 7                    | -12.5%        | NT                  |
|   | 417             | 450             | \$488,213         | 31.8%         | 6                    | 0.0%          | NSW                 |
| • | 418             | 398             | \$487,921         | -2.9%         | 7                    | 0.0%          | QLD                 |
| • | 419             | 404             | \$486,804         | 1.1%          | 4                    | -20.0%        | NSW                 |
|   | 420             | 429             | \$480,108         | 17.8%         | 4                    | -60.0%        | QLD                 |
| • | 421             | 419             | \$476,790         | 9.4%          | 10                   | 0.0%          | NSW                 |
| • | 422             | 340             | \$468,291         | -35.9%        | 6                    | -14.3%        | NSW                 |
| • | 423             | 415             | \$467,287         | 3.1%          | 5                    | 0.0%          | QLD                 |
|   | 424             | N/A             | \$459,400         | 468.7%        | 12                   | 1100.0%       | QLD                 |
|   | 425             | 470             | \$446,025         | 35.5%         | 0                    | 0.0%          | NT                  |
| ▼ | 426             | 334             | \$441,438         | -41.7%        | 1                    | -83.3%        | NT                  |
|   | 427             | N/R             | \$439,447         | N/C           | 7                    | N/C           | QLD                 |
|   | 428             | 442             | \$436,258         | 10.3%         | 8                    | 33.3%         | WA                  |
|   | 429             | 472             | \$435,672         | 33.3%         | 4                    | -20.0%        | QLD                 |
| • | 430             | 411             | \$429,202         | -6.1%         | 0                    | 0.0%          | NT                  |
| • | 431             | 412             | \$427,486         | -6.5%         | 3                    | 50.0%         | VIC                 |
|   | 432             | N/A             | \$426,608         | 25.8%         | 5                    | 0.0%          | NSW                 |
| • | 433             | 425             | \$425,227         | 3.7%          | 5                    | 0.0%          | QLD                 |
| • | 434             | 407             | \$420,446         | -12.0%        | 5                    | 0.0%          | QLD                 |
|   | 435             | 452             | \$417,441         | 14.0%         | 9                    | 125.0%        | WA                  |
| • | 436             | 418             | \$416,151         | -5.6%         | 10                   | 11.1%         | ACT                 |
|   | 437             | 451             | \$412,098         | 12.5%         | 4                    | -33.3%        | WA                  |
|   | 438             | N/R             | \$409,799         | 83.4%         | 0                    | 0.0%          | WA                  |
|   | 439             | 467             | \$409,186         | 23.1%         | 7                    | 0.0%          | NSW                 |
| • | 440             | 426             | \$408,248         | -0.4%         | 2                    | 0.0%          | WA                  |
| • | 441             | 414             | \$407,114         | -10.8%        | 2                    | -33.3%        | QLD                 |
|   | 442             | N/A             | \$406,565         | 204.5%        | 3                    | 50.0%         | SA                  |
| • | 443             | 439             | \$406,332         | 1.5%          | 5                    | -16.7%        | QLD                 |
|   | 444             | 509             | \$404,034         | 74.9%         | 1                    | 0.0%          | WA                  |
| • | 445             | 437             | \$400,527         | -0.4%         | 6                    | 0.0%          | QLD                 |
| • | 446             | 396             | \$400,225         | -32.1%        | 1                    | -66.7%        | WA                  |
| • | 447             | 106             | \$400,000         | -89.2%        | 0                    | 0.0%          | NT                  |
|   | 448             | 466             | \$395,470         | 19.0%         | 4                    | 33.3%         | NT                  |
|   | 449             | N/A             | \$394,139         | 885.3%        | 5                    | N/C           | QLD                 |
| • | 450             | 427             | \$391,789         | -4.3%         | 4                    | 0.0%          | QLD                 |
| • | 451             | 430             | \$385,920         | -5.2%         | 8                    | 33.3%         | NT                  |
| • | 452             | 446             | \$381,996         | 0.7%          | 5                    | 0.0%          | QLD                 |
| • | 453             | 325             | \$380,367         | -52.8%        | 0                    | 0.0%          | QLD                 |
| • | 454             | 409             | \$372,173         | -21.2%        | 10                   | 100.0%        | NT                  |
| • | 455             | 453             | \$370,783         | 2.3%          | 5                    | 0.0%          | WA                  |
| • | 456             | 448             | \$368,204         | -1.9%         | 3                    | -40.0%        | NT                  |
|   | 457             | 495             | \$362,004         | 31.4%         | 3                    | 0.0%          | NT                  |

|   | Rank<br>2012–13 | Rank<br>2011–12 | Income<br>2012–13 | Change<br>(%) | Employees<br>2012–13 | Change<br>(%) | State/<br>territory |
|---|-----------------|-----------------|-------------------|---------------|----------------------|---------------|---------------------|
|   | 458             | N/A             | \$359,996         | 77.0%         | 5                    | 150.0%        | NSW                 |
| • | 459             | 457             | \$358,860         | 1.5%          | 1                    | 0.0%          | SA                  |
| • | 460             | 438             | \$358,482         | -10.5%        | 0                    | 0.0%          | WA                  |
|   | 461             | N/R             | \$355,023         | N/C           | 0                    | N/C           | QLD                 |
| • | 462             | 455             | \$348,405         | -3.4%         | 4                    | -50.0%        | NSW                 |
|   | 463             | N/R             | \$346,648         | N/C           | 4                    | N/C           | QLD                 |
|   | 464             | 486             | \$346,364         | 18.5%         | 7                    | 0.0%          | VIC                 |
|   | 465             | N/A             | \$344,287         | 89.1%         | 0                    | 0.0%          | WA                  |
|   | 466             | 483             | \$343,516         | 14.5%         | 1                    | 0.0%          | NT                  |
| • | 467             | 435             | \$341,630         | -15.3%        | 3                    | 0.0%          | NSW                 |
|   | 468             | 468             | \$340,349         | 2.5%          | 3                    | -25.0%        | WA                  |
|   | 469             | 488             | \$338,385         | 17.9%         | 2                    | -50.0%        | NSW                 |
|   | 470             | 491             | \$334,536         | 19.6%         | 5                    | 66.7%         | QLD                 |
| • | 471             | 458             | \$324,244         | -6.9%         | 0                    | 0.0%          | SA                  |
| • | 472             | 424             | \$323,000         | -22.7%        | 5                    | 0.0%          | QLD                 |
|   | 473             | 487             | \$320,806         | 11.1%         | 5                    | 0.0%          | QLD                 |
|   | 474             | 481             | \$319,953         | 3.8%          | 0                    | 0.0%          | NSW                 |
| • | 475             | 460             | \$314,683         | -8.2%         | 3                    | 50.0%         | NSW                 |
|   | 476             | N/R             | \$308,975         | N/C           | 1                    | N/C           | WA                  |
|   | 477             | N/A             | \$297,245         | 32.1%         | 0                    | 0.0%          | QLD                 |
|   | 478             | N/A             | \$295,123         | 25.2%         | 4                    | 300.0%        | WA                  |
|   | 479             | N/A             | \$294,100         | N/C           | 0                    | 0.0%          | NT                  |
|   | 480             | N/A             | \$293,028         | 20.2%         | 0                    | 0.0%          | WA                  |
| • | 481             | 480             | \$291,317         | -6.0%         | 3                    | 0.0%          | NSW                 |
| • | 482             | 440             | \$290,854         | -27.3%        | 3                    | 0.0%          | TAS                 |
| • | 483             | 393             | \$289,054         | -43.6%        | 6                    | -25.0%        | NT                  |
|   | 484             | N/A             | \$288,661         | 48.0%         | 2                    | 0.0%          | WA                  |
|   | 485             | N/A             | \$288,463         | 48.7%         | 2                    | 0.0%          | TAS                 |
|   | 486             | 489             | \$287,551         | 0.5%          | 2                    | N/C           | NSW                 |
|   | 487             | N/A             | \$283,340         | -7.1%         | 4                    | N/C           | NSW                 |
|   | 488             | N/A             | \$281,620         | -8.3%         | 0                    | 0.0%          | QLD                 |
|   | 489             | 494             | \$277,471         | -0.2%         | 5                    | 0.0%          | NSW                 |
| ▼ | 490             | 281             | \$272,971         | -74.9%        | 1                    | 0.0%          | QLD                 |
|   | 491             | N/A             | \$272,223         | 136.4%        | 1                    | N/C           | WA                  |
| • | 492             | 478             | \$270,446         | -14.9%        | 4                    | 33.3%         | NT                  |
|   | 493             | N/A             | \$269,080         | 73.9%         | 1                    | 0.0%          | NSW                 |
|   | 494             | N/A             | \$260,821         | 394.3%        | 0                    | 0.0%          | NT                  |
|   | 495             | N/A             | \$260,034         | N/C           | 4                    | N/C           | NSW                 |
| • | 496             | 436             | \$255,601         | -36.4%        | 4                    | 0.0%          | NT                  |
|   | 497             | N/R             | \$254,562         | 56.3%         | 2                    | N/C           | NT                  |
|   | 498             | N/A             | \$252,502         | N/C           | 2                    | N/C           | WA                  |
| ▼ | 499             | 492             | \$249,766         | -10.7%        | 3                    | 0.0%          | NT                  |
| • | 500             | 454             | \$249,498         | -31.1%        | 1                    | 0.0%          | TAS                 |

- ▲ Increase from previous rank
- Decrease from previous rank
- No movement in rank
- N/C Information not calculable
- N/R Not registered
- N/D No data supplied
- N/A Not ranked in top 500 in that year